

higher than moving to a barrier system. It is an awful lot of equipment. It is an awful lot of change. It is an awful lot of unnecessary capital expense. So, if we went to the full barrier instead of this modified program, there would be millions of untolled trips within those interchanges and the license plate revenue on all AET is potentially, the estimates we have in there right now, would be about \$43 million in collected revenue and \$26 million in uncollected if it was all AET, and that is why it is important for us with the recommendation that is before us is 80% of our transactions and 85% of our revenue would still be within that ticketed system. The only major change being the loss of the gates at entrance and the fact that some people will inadvertently and some people sneak purposefully through that *E-ZPass*® only lane, but that is such a small percentage of our revenue and our transactions, that we are confident we can track most of them down and get them to pay their toll and stop the shoplifting on the Turnpike.

Chairman: I understand that this is to keep up with technology and the habits of people who drive our type of road. It is also to make us more efficient for our customers and I understand that, but there is another impact that we have to be concerned about and that concern always is the concern of our Executive Director and that is what effect does it have on our employees? You stated that we are going to save approximately \$220 million over thirty years, roughly \$7 million a year would be saved and I take that in staff reduction and the operation of those toll booths, is that not correct? I would like to hear from you or the Executive Director as to what happens to those jobs and those people that rely on jobs that they now have.

Rick Gobeille: I will tell you a little bit about what is in the component and then I will let Director Cole tell you about the staff. There is staff collectors in there. There is also the cost of maintaining the equipment that would have been in all of those lanes. There is the heating and cooling and such of all of those facilities. There is the ongoing reconstruction and maintenance

of all of those facilities that is also within the savings number. Actually, I will let Director Cole tell you about the staff aspect of it.

Director Cole: We care a lot about our employees. I think a Commission Member already shared with me privately and I don't know if he will publicly talk about the fine customer service that our toll collectors provide. It is not just collecting the tolls. They help motorists. They guide them better than even *Google Maps* or *Waze*. They provide hands-on service to customers out there and we heard that loud and clear through the surveys and that is one of the reasons we didn't move so quickly into just the numbers in the AET, but we kept the customer service part of this in place. So, we believe when you combine the operational saving, Mr. Chairman, of the utilities, equipment and the staffing, not a large portion of that is the staffing number because we believe all of these reductions should be possible through attrition at this point. We have enough retirements coming, enough natural turnover in the toll collecting staff in the supervisor level that we will be able to reassign staff that wants to continue to work, at either one of those barriers at

49 or 214, or at the Eastgate or Westgate, that those employment opportunities in the eastern and western part of the state will still exist, but we already have limited staffing at a number of those plazas because of the ATPMs, because as Rick was talking about, the very low traffic volume that is at most of those interchanges anyway, some of them are unstaffed at night, some of them are unstaffed like, for example 215 and 216 in Lordstown, is unstaffed 24 hours a day now, it is all ATPM. So, we think, again, minimal impact and we would hope that through the attrition opportunities over the next three years as we get to 2020, we will be able to make the appropriate staffing levels to gain those long-term cost deficiencies, but without disrupting someone's life through layoffs or something.

Chairman: The other question I have and maybe I was just confused by your words, you said that as the vehicles exit in the untolled areas that they can continue on at seventy miles-per-hour. I don't think you meant that they would exit at seventy miles-per-hour. They continue on the main road at seventy miles-per-hour, and then we would have the exit as it normally would be and they would go through an area that just simply would be an open gate area. They would just drive through it at whatever that speed may be, correct?

Rick Gobeille: Yes, and with the cost estimates there is the roadway improvements that would occur when you took away those interchange plazas the way the weaving would change, and it would be reconstructed in such a way to be safe and more consistent with a traditional highway interchange.

Chairman: Last question and then we will move on. This will not have any financial impact upon any of the host communities of the gate on entrance or exit area, will it? I mean they are not going to have to adjust their roadway in any way to accommodate how we are going to make our entrances or exits?

Rick Gobeille: I don't believe so. We didn't go and look at the detailed local levels. But, the volumes at the interchanges that we are removing the tolls is so small that it is hard to imagine, myself, there being a real impact on any of the local aspects of those communities.

Chairman: Any other questions? Thank you very much for your presentation. We look forward to working with you in the future.

We will now move on to the report of our CFO/Comptroller/DED, Martin Seekely.

CFO/Comptroller/DED: Thank you, Mr. Chairman. I have a brief update on our traffic and revenue for the month of March and the financial results of the first three months of the year.

This first chart shows the monthly passenger car miles traveled on the Ohio Turnpike over the past two years. Passenger car vehicle miles traveled were down 6.0% in March. Last year benefited from Easter holiday traffic in March while Easter is in April this year. Traffic was also down because of two days of snow this year.

Commercial traffic was 1.2% higher than March of last year.

The decrease in traffic combined with the 2.7% toll rate increase on January 1 caused passenger car toll revenue to decrease 4.2% in March.

The increase in commercial traffic combined with the toll rate increase caused commercial vehicle toll revenues to increase 2.5% in March.

This chart shows year-to-date toll revenues through the month of March during each year over the past decade. Year-to-date total toll revenues were \$1.4 million or 2.3% above the amount from last year.

If you subtract February 19th from last year's total, total toll revenues are up \$2.1 million or 3.4% over last year.

This report shows the actual and budgeted revenues, expenditures and transfers for the General Fund for the first three months of the year. Total revenues for the first quarter of the year are \$600,000 or .8% higher than budget and \$1.7 million or 2.6% above last year. The revenue increase from budget is primarily due to higher toll and concession revenues due to the increase in traffic. Most of the revenue increase from last year is due to higher toll revenue.

Expenditures for the first three months of the year for operations, maintenance and administration, were \$4.4 million or 12.5% lower than budgeted and \$300,000 or 1.1% lower than last year. Most of the decrease in costs from budget were related to lower snow and ice removal costs due to the mild winter this year, these savings from budget were partially offset by higher

than expected health insurance costs. Most of the decrease in costs from last year were due to lower snow and ice removal costs and lower equipment maintenance costs. These reductions were offset by an increase in health insurance costs.

Debt service payments are \$1.1 million lower than budget because of lower than budgeted outstanding debt. Debt service payments are higher than last year due to lower interest income received on infrastructure funds.

After paying our operating expenses and debt service, the balance of the revenue is used to fund our 2017 capital expenditures. \$15.2 million was transferred to our capital and expense reserve funds in the first three months of the year, which is \$6.1 million higher than budget and \$1.4 million higher than last year.

That completes my report Mr. Chairman.

Chairman: Thank you, Marty. Any questions? Hearing none, we will move on to the report of our Maintenance Engineer, Chris Murtas.

Maintenance Engineer: Good morning, Mr. Chairman and Commission Members. I have four resolutions for your consideration this morning.

The first resolution for your consideration seeks the Commission's authorization of continuing expenditures for the contract with Resource International, Inc., of Cleveland, Ohio, a Commission certified MBE firm, for additional Geotechnical Engineering Services for the Mainline Pavement Replacement Program. Under Resolution No. 46-2014, the Commission awarded a contract to Resource International for the performance of Geotechnical Engineering Services for up to ten Pavement Replacement Program Projects, each encompassing five to six mile sections located along the mainline of the Ohio Turnpike. Under Resolution No. 66-2016, the Commission authorized the assignment of Project Nos. 71-16-13 and 71-16-14 (2018 Projects),

or the fifth and sixth pavement replacement program projects for the Contract. Resource submitted fee proposals dated March 20, 2017 and April 3, 2017, to perform additional geotechnical engineering services for a slope stability investigation on Project No. 71-16-13 (mileposts 149-155), slag and bedrock delineation on Project No. 71-16-14 (mileposts 169-176) and falling weight deflectometer testing for improving future pavement designs, in the not-to-exceed amount of \$135,628.00. The Engineering Department staff has reviewed Resource's proposals and finds them reasonable for the scope to be performed. Since these additional expenditures will increase the total cost in excess of ten percent of the previous Commission authorization, it is required under Article V, Section 1.00 of the Commission's Code of Bylaws that the Commission must authorize such expenditures. With your permission, may the General Counsel please read the title of the Resolution?

General Counsel: Resolution Approving a Modification to the Agreement with Resource International, Inc. to Perform Additional Geotechnical Engineering Services for the 2018 Mainline Pavement Replacement Projects in the Not-to-Exceed Amount of \$135,628.00.

Chairman: Any questions? Hearing none, please call the roll.

MOTION: A motion to adopt the *Resolution Approving a Modification to the Agreement with Resource International, Inc. to Perform Additional Geotechnical Engineering Services for the 2018 Mainline Pavement Replacement Projects in the Not-to-Exceed Amount of \$135,628.00*, was made by Chairman Hruby, seconded by Mr. Pakush, and approved by all Commission Members present. Resolution No. 15-2017 is attached hereto as an Exhibit.

Chairman: The Resolution passes unanimously. Please continue, Chris.

Maintenance Engineer: The next Resolution for your consideration is for the authorization to award Contract No. 40-17-01 for the repainting of seven bridges located between Milepost 14.1 and Milepost 27.3, all located in Williams and Fulton Counties, Ohio. This work is included in the 2017 Capital Improvement Budget. On March 8, 2017, Procurement received five bids for this work, and the apparent low bid was submitted by Civil Coatings and Construction,

Inc., of Valparaiso, Indiana, in the amount of \$1,107,471.50. The bid submitted by Civil Coatings is below the Engineer's Estimate of \$1,400,000.00 and is deemed to be a responsive and responsible bid. Civil Coatings has not previously performed work for the Commission, therefore additional due diligence was performed. The CFO Comptroller reviewed the Financial Statement of Civil Coatings, and advises that their financial condition is acceptable. Engineering staff contacted several references, both independent and those submitted by the company, and all reported satisfactory performance by Civil Coatings. Based on a review of previous years' work volume and work presently under contract, it appears that Civil Coatings has sufficient capacity to perform this project. The Resolution also contains provisions to assign Greenman-Pedersen, Inc., of Berea, Ohio, to perform construction administration and inspection services. With your permission, may the General Counsel please read the title of the Resolution.

General Counsel: Resolution Approving the Selection of Civil Coatings and Construction, Inc. to Repaint Bridges in Williams and Fulton Counties Under Project No. 40-17-01 for the Total Amount of \$1,107,471.50, and Approving the Assignment of Greenman-Pedersen, Inc. to Perform the Professional Services for Completing the Project.

Chairman: Any questions? Hearing none, please call the roll.

MOTION: A motion to adopt the *Resolution Approving the Selection of Civil Coatings and Construction, Inc. to Repaint Bridges in Williams and Fulton Counties Under Project No. 40-17-01 for the Total Amount of \$1,107,471.50, and Approving the Assignment of Greenman-Pedersen, Inc. to Perform the Professional Services for Completing the Project*, was made by Mrs. Barber, seconded by Mr. Paradiso, and approved by all Commission Members present. Resolution No. 16-2017 is attached hereto as an Exhibit.

Chairman: The Resolution passes unanimously. Please continue, Chris.

Maintenance Engineer: The third Resolution for your consideration is for the authorization to award Contract No. 40-17-02 for the repainting of seven bridge structures located between Milepost 34.9 to Milepost 56.1, in Fulton and Lucas Counties, Ohio. This work is included in the 2017 Capital Improvement Budget. On March 15, 2017, Procurement received

five bids for this work, and the apparent low bid was submitted by APBN, Inc., of Campbell, Ohio, in the amount of \$1,107,530.00. The bid submitted by APBN is below the Engineer's Estimate of \$1,300,000.00 and is deemed to be a responsive and responsible bid. APBN has satisfactorily performed similar work for the Commission in the past with favorable results, and appears to have sufficient capacity to perform this Project. The Resolution also contains provisions to assign TTL Associates, Inc. of Toledo, Ohio, a Commission certified DBE firm, to perform construction administration and inspection services. With your permission, may the General Counsel please read the title of the Resolution.

General Counsel: Resolution Approving the Selection of APBN, Inc. to Repaint Bridges in Fulton and Lucas Counties Under Project No. 40-17-02 for the Total Amount of \$1,107,530.00, and Approving the Assignment of TTL Associates, Inc. to Perform the Professional Services for Completing the Project.

Chairman: It is 14.5% below the Engineer's Estimate, is there any reason for that?

Maintenance Engineer: Mr. Chairman and Commission Members, from our look at when the bids opened the first or second resolution I read today was the 01 project, it opened up a week before and from what I understand there has been some competition in the bridge painting market and that is why I would assume that was well below the Engineer's Estimate for that project.

Chairman: Thank you. Any other questions or comments? Hearing none, please call the roll.

MOTION: A motion to adopt the *Resolution Approving the Selection of APBN, Inc. to Repaint Bridges in Fulton and Lucas Counties Under Project No. 40-17-02 for the Total Amount of \$1,107,530.00, and Approving the Assignment of TTL Associates, Inc. to Perform the Professional Services for Completing the Project*, was made by Chairman Hruby, seconded by Mr. Peterson, and approved by all Commission Members present. Resolution No. 17-2017 is attached hereto as an Exhibit.

Chairman: The Resolution passes unanimously. Please continue, Chris.

Maintenance Engineer: The final Resolution for your consideration is for the award of Contract No. 46-2017 to Furnish and Apply Retro-Reflective Pavement Markings on the Ohio Turnpike mainline roadway and interchange ramps from Milepost 0.0 to Milepost 241.2, located in Williams, Fulton, Lucas, Wood, Ottawa, Sandusky, Erie, Lorain, Cuyahoga, Summit, Portage, Trumbull and Mahoning counties. This work is included in the 2017 Operating Budget. On March 23, 2017, Procurement received three bids in response to Contract No. 46-2017. Following a thorough review of the bids submitted, it was determined that Aero-Mark, Inc., of Streetsboro, Ohio, has submitted the lowest responsive and responsible bid in the amount of \$710,232.30. Aero-Mark's bid is approximately five percent (5%) below the Engineer's Estimate of \$750,000.00, and Aero-Mark has satisfactorily performed projects of a similar size and scope for the Commission in the past. Based upon this information, it is recommended to award Contract No. 46-2017 to Aero-Mark, Inc. of Streetsboro, Ohio in the amount of \$710,232.30. With your permission, may the General Counsel please read the title of the Resolution?

General Counsel: Resolution Approving the Selection of Aero-Mark, Inc. to Furnish and Apply Retro-Reflective Pavement Markings on the Ohio Turnpike Mainline Roadway and Interchange Ramps Under Project No. 46-2017 for the Total Amount of \$710,232.30.

Chairman: Any questions or comments?

Director Cole: Mr. Chairman, I think everybody knows and you have heard me report on it before, but our pavement striping program is exceptional. Chris and his team do a great job on this, as well as the contractors, but the way we do our striping and the quality is one of the things that all of our customers benefit from, but it does help position us as we enter the new era of connected and self-driving vehicle technology and self-driving testing. The reports that have come back from the companies who are doing that research were working on the Turnpike all are exceptional because their equipment runs that much better with that type of striping we have

and it is a testament to us, again, positioning us for that future we need to get into, so we are fortunate that we have such a successful program and get such good services, especially from an Ohio company like Aero-Mark that is right off of the Turnpike.

Mr. Pakush: How often does the Turnpike restripe the pavement?

Maintenance Engineer: Mr. Chairman and Commission Member Pakush, it is an annual contract. Right now, we follow the ODOT spec for the paint striping, but we do a wider lane line and a wider edge line on it.

Mr. Pakush: But it gets hit just once a year?

Maintenance Engineer: Yes, that is correct.

Director Cole: Mr. Chairman, except in those places where we have done a work zone or we have had to do something else, and we will go back and clean-up our stripes or it is part of those contracts, but the entire mainline, all 1,500 lane miles get striped every year, which in talking with other transportation officials around the country, they are envious that we are able to get to all 1,500 lane miles, including the interchanges.

Chairman: Any other questions? Hearing none, please call the roll.

MOTION: A motion to adopt the *Resolution Approving the Selection of Aero-Mark, Inc. to Furnish and Apply Retro-Reflective Pavement Markings on the Ohio Turnpike Mainline Roadway and Interchange Ramps Under Project No. 46-2017 for the Total Amount of \$710,232.30*, was made by Mr. Pakush, seconded by Mr. Peterson, and approved by all Commission Members present. Resolution No. 18-2017 is attached hereto as an Exhibit.

Chairman: The Resolution passes unanimously. Anything further, Chris.

Maintenance Engineer: No, Mr. Chairman, that completes my report.

Chairman: You did a wonderful job. We will move on to the report of the General Counsel, Jennifer Stueber.

General Counsel: No report, Mr. Chairman.

Chairman: Report of the Ohio State Highway Patrol, Staff Lieutenant, Travis Hughes.

Staff Lieutenant Hughes: Good morning, Mr. Chairman and Members of the Commission.

I am going to share four stops with you that I found intriguing. We do have a new kind of contraband that I am going to tell you about.

The first traffic stop occurred on March 22, 2017, in Williams County. It was a car hauler. Once the vehicle was stopped, the driver indicated to our Trooper that we needed to check out one of the cars that he was hauling. In doing so, they located seventy-one packages of hydroponic marijuana within the vehicle. Through the subsequent investigation, they did a controlled delivery in Toledo, Ohio. So, it originated in California and was bound for Toledo, Ohio. The estimated street value of the hydroponic marijuana was \$237,000.

The next traffic stop occurred on March 25, 2017, in Lorain County. The vehicle was stopped and a subsequent search revealed ten pounds of marijuana in a duffel bag in the trunk, along with fifty-four grams of cocaine under the spare tire. They also located one-hundred fourteen of marijuana shatter. Marijuana shatter is the end product of distilling the chemicals, THC and other compounds in the marijuana into a liquid form and putting it on to a surface and break it up just as you would with peanut brittle or caramel. The potency is extremely higher than regular marijuana and that is why they go through this process and the price is fifteen-fold from just regular marijuana. That is while it seems that one-hundred fourteen grams is not a lot, but just that shatter was worth \$7,900.

The third traffic stop occurred on April 4, 2017, in Summit County. The vehicle was stopped and gift wrapped for us was sixteen pounds of marijuana in the rear cargo area of the

minivan. Again, they conducted a controlled delivery to the Youngstown area, where they seized an additional twenty pounds and other grow equipment.

The last traffic stop occurred on April 10, 2017. This was a taxicab that was plated out of New York. Upon stopping the vehicle, they conducted a search and found a box on the backseat that contained a large amount of U.S. currency. Also, they located approximately \$35,000 in stolen, high-end merchandise and numerous receipts for large currency transfers that were sent to various countries. The suspects in this case were all Ghana nationals. They were handed over to the Feds and they took over that investigation from there.

That completes my report, Mr. Chairman. I would be happy to answer any questions.

Chairman: Any questions?

Mr. Peterson: Thank you, Mr. Chairman. Thank you, Staff Lieutenant Hughes for all that you guys do. It is amazing and really impressive. The stops though, what percentage were drug interdiction and what number was regular stops?

Staff Lieutenant Hughes: Mr. Chairman and Commission Member Peterson, I would be happy to get that number for you. Again, this is easy because I just choose from the list of the seizures each month as compared to the thousands of traffic stops that occur during that month timeframe, but I would be more than happy to provide you an accurate number of what percentage these seizures account for out of the entire traffic stops.

Mr. Peterson: I appreciate that. Again, I think it is impressive when you make a traffic stop of a car going seventy miles-per-hour and you are able to come up with this. Good job. Thank you.

Chairman: One other thing, I would like to thank you on behalf of the Commission for your work in assisting Cleveland right now in that homicide investigation. I know that the Ohio

State Highway Patrol is an integral part of assisting Cleveland and you do that with a lot of different agencies. That is something we are very proud of, so thank you very much for that work.

Any other questions for the Lieutenant? Hearing none, we will move on. Any other questions or comments?

Director Cole: Just one additional clarification going back to the recommendation that was made during the presentation today. I think it is an important point of clarification. Currently, we toll all 241 miles. Our toll rate structure is cents per mile across all 241-miles. It is first collected roughly two miles in from Indiana, but that two miles is part of that rate and the same thing at Eastgate at 239, there are still two more miles of Turnpike, but we are collecting a toll that is embedded in that rate that we collected. Moving forward with the recommendation we have today, all 241 miles of the Ohio Turnpike will still be tolled. So, for those *E-ZPass*® customers and people coming Eastgate and Westgate, the way they have in the past, the collection method, but we are not anticipating a change in rates or the amount of revenue that we generate.

So, again, those sections where we would be removing the tolling facilities, there would not be a toll collection point; however, those miles of the Turnpike would still be tolled and would still be tolled at the same rate we have in place today in that graduated schedule of rates through the year 2023 that has already been approved. I just want that to be in the record and to be clear that we are still tolling all 241-miles. It is just basically a recognition, Commission Members, that at those very low volume interchanges, we spend as much or more to collect the tolls than we are making in revenue. So, if you offload that expense, we are still collecting our revenue, especially in the busiest portion of the Turnpike, which is between that 49 and 214 barrier that would be in place, that is why we have the three lanes there, that is why that 161-mile section is where the majority of our traffic is, so that was an important point of clarification to just remind everybody that we

are tolling all 241-miles, but why the numbers work so well. It is why we have gone to ATPMs at those interchanges. It is why we have recognized, Senator LaRose, we have had a decrease in the traffic volume at every one of those interchanges in that first section of the Turnpike, almost every year for the last ten years. There is just not traffic there and in the creation of those interchanges in the 2000's did not generate a significant economic boom in any of those areas. There just isn't a lot of traffic there. So, we reduce our expense, but still allows for the free flow there, so it isn't an economic disincentive in those portions of the state.

Chairman: Very good. Thank you. Any other questions or comments? Hearing none, the next meeting of the Ohio Turnpike and Infrastructure Commission shall be held on Monday, May 15, 2017, at 10:00 a.m. Thank you all.

If there is no further business I will make a motion to adjourn.

MOTION: A motion to adjourn the Commission Meeting is made by Chairman Hruby, seconded by Mrs. Barber and unanimously approved by all Commission Members present.

Time of adjournment: 11:16 a.m.

Attendees for Record Keeping Purposes:

Rick Gobeille, Jacobs; Sean Tihal, Jacobs; Toby Fritz, Hill International; Bethany Pugh, PFM; Brian Reguiero, PFM; Scott Buchanan, AECOM; Hamid Homaei, KS Associates; Al Biehl, TranSystems; Dave Ray, JMT; Tim McDonald, ODOT; Jennifer Townley, ODOT; Jim Gates, ODOT; Gene Baxendale, Hill International; Beth Fulton, TRC; Mike McCarthy, Mott McDonald; Michael Burgess, Prime; Jake Siesel, IUOE 18; Alysia Lorincz, KS Associates; Preston Yuzma, IUOE 18; R. Cutern (sp.); Zoltan Szabo, Mott McDonald; Sarah Brown, HNTB; Preston Yuzma, IUOE 18; Ed Adamczyk, Arcadis; Todd Majidzadeh, Resource International; Jennifer Stueber, Ohio Turnpike; Martin Seekely, Ohio Turnpike; Sharon Isaac, Ohio Turnpike; Matt Cole, Ohio Turnpike; Chad Armstrong, Ohio Turnpike; James Filbert, Ohio Turnpike; Jennifer Diaz, Ohio Turnpike; Mark Musson, Ohio Turnpike; Diana Anthony, Ohio Turnpike; Chris Matta, Ohio Turnpike; Lisa Mejac, Ohio Turnpike; Adam Greenslade, Ohio Turnpike; Ralph Stilphen, Ohio Turnpike; Chriss Pogorelc, Ohio Turnpike; Chuck Cvitkovich, Ohio Turnpike; Travis Bonnett, Ohio Turnpike; Jacquelyn Dohoda, Ohio Turnpike; Cory Skoczen, Ohio Turnpike; Joann Martinelli, Ohio Turnpike; and Brian Newbacher, Ohio Turnpike.

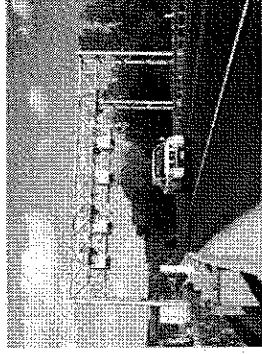
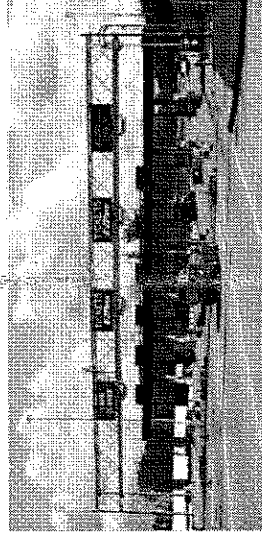
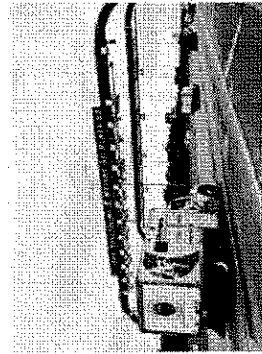
EXHIBITS

1. Presentation of Jacob's Engineering re: toll collection system study;
2. Resolution No. 15-2017 - Approving a Modification to the Agreement with Resource International, Inc. to Perform Additional Geotechnical Engineering Services for the 2018 Mainline Pavement Replacement Projects in the Not-to-Exceed Amount of \$135,628.00;
3. Resolution No. 16-2017 - Approving the Selection of Civil Coatings and Construction, Inc. to Repaint Bridges in Williams and Fulton Counties Under Project No. 40-17-01 for the Total Amount of \$1,107,471.50, and Approving the Assignment of Greenman-Pedersen, Inc. to Perform the Professional Services for Completing the Project;
4. Resolution No. 17-2017 - Approving the Selection of APBN, Inc. to Repaint Bridges in Fulton and Lucas Counties Under Project No. 40-17-02 for the Total Amount of \$1,107,530.00, and Approving the Assignment of TTL Associates, Inc. to Perform the Professional Services for Completing the Project; and
5. Resolution No. 18-2017 - Approving the Selection of Aero-Mark, Inc. to Furnish and Apply Retro-Reflective Pavement Markings on the Ohio Turnpike Mainline Roadway and Interchange Ramps under Project No. 46-2017 for the Total Amount of \$710,232.30.



OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Creating a Toll Collection System (TCS) and Customer Service Center (CSC) Strategic Plan



1 | Presentation | April 17, 2017

JACOBS

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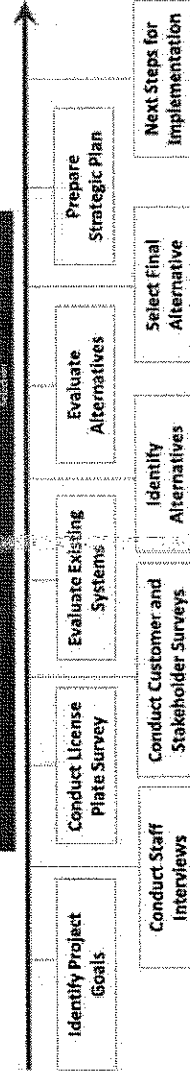
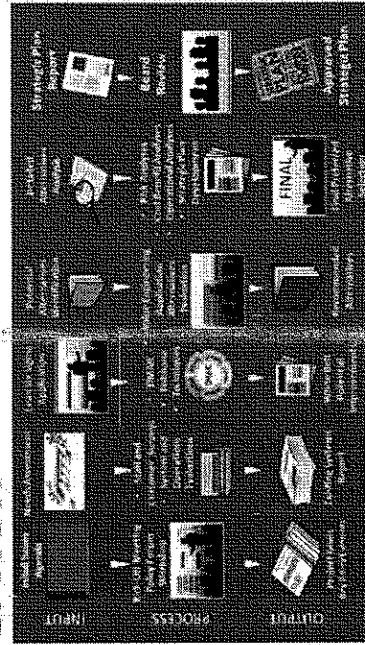


OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

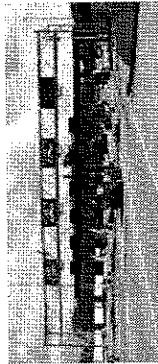


Creating a Toll Collection System Presentation and Customer Service Center Strategic Plan

Project Overview



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TCS and CSC Project Goals

Provide Quality
Customer Service and
Value

- Ease of Travel, Ease of Payment,
Customer Satisfaction and Safety

Be Financially
Responsible

- Maintain Credit Ratings, Fund Capital,
Operations and Debt Service Needs

Implement
Innovative,
Adaptable and
Sustainable Programs

- Technology and Operations

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Feedback from Staff Interviews

TCS and CSC
are Nearing
the End of
Useful Life

Difficult and
Costly to
Modify
Existing
Software

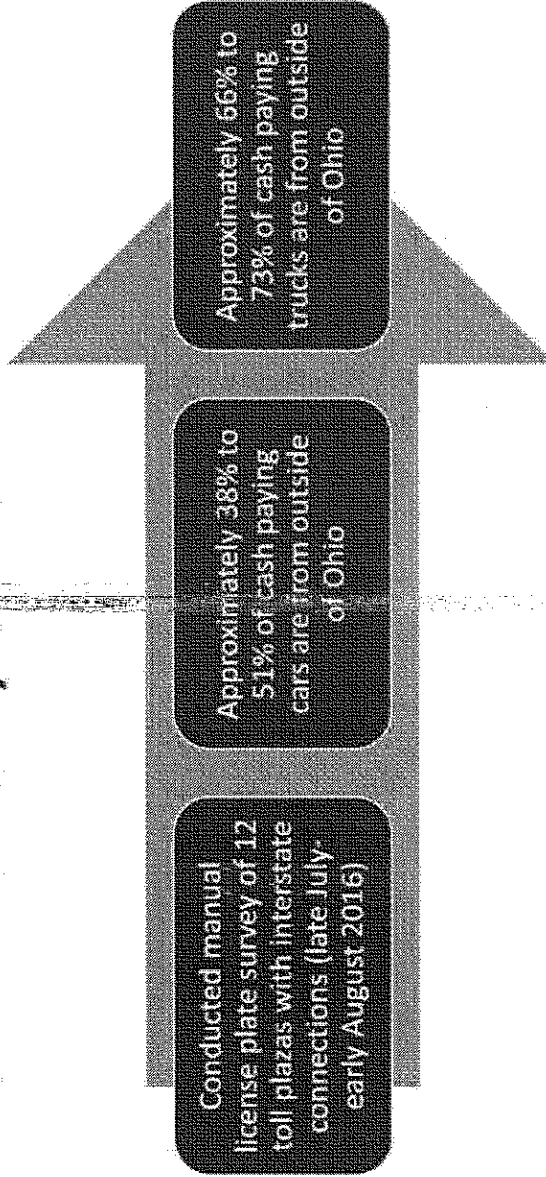
Need for Improved
Operational
Functionality,
Enhanced Customer
Communication
Channels and
Adaptable
Technology

Provide
Convenient
and Efficient
Ways for All
Customers to
Pay

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License Plate Survey Results



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Customer and Stakeholder Survey Results

Online Survey of 13,989 Customers and 96 Stakeholders (September 2016)

68% of responding customers use E-ZPass (59% Ohio and 9% non-Ohio)

30% of responding customers pay with cash; 2% pay with a credit card

89% of responding customers and 94% of stakeholders support removing gates

66% of responding customers and 76% of stakeholders would consider an increase to the minimum toll amount of \$0.50

89% of responding customers and stakeholders are satisfied with E-ZPass Ohio

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Existing System Evaluation Findings

TCS and CSC Continue to Perform as Designed but Components are
Nearing End of Useful Life

Growing Lack of Available Spare Parts

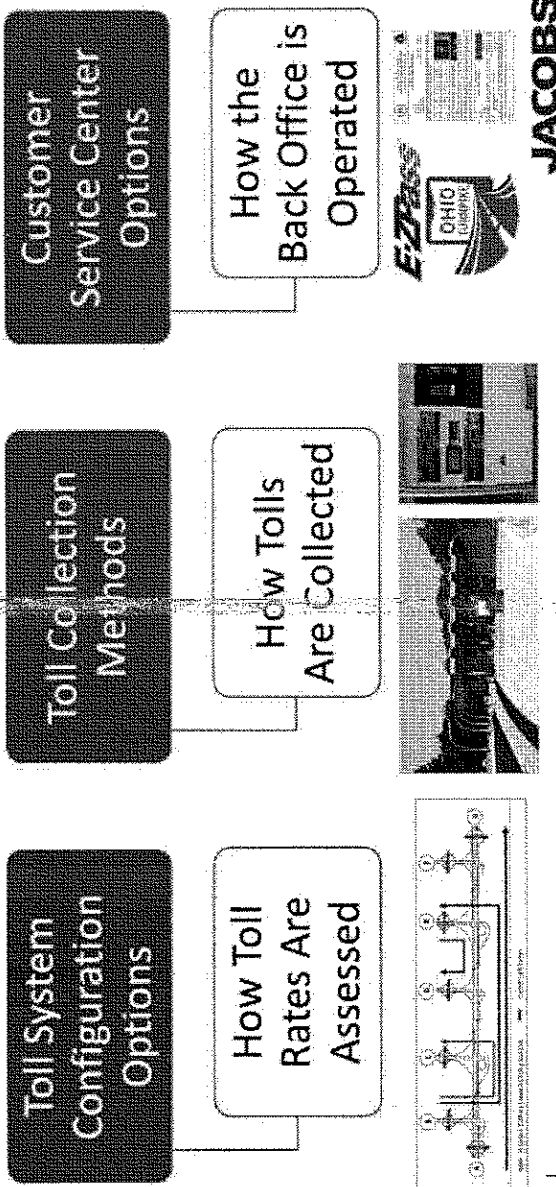
Need for New Technologies such as Multiprotocol Readers, Credit Card
Tokenization and Real Time Disaster Recovery

TCS and CSC System Replacement Should be Considered

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Alternatives Identification





Capital and Operating Costs

[illegible]



Preferred Alternative Description

Implement highway speed E-ZPass lanes at Eastgate and Westgate and collect flat tolls by vehicle class

Convert Eastgate toll collection to one-way WB (into Ohio and opposite to Penn Turnpike Gateway which is tolled one-way EB)

Construct two new mainline plazas with highway speed E-ZPass lanes at MP 49 and MP 214 (new ends of closed ticket system)

Remove 9 Selected Toll Plazas but maintain interchange access to the Turnpike (TP 13, 25, 32, 39, 215, 216, 218, 232, 234)

JACOBS



Preferred Alternative Description Cont'd

Remove all entry toll lane gates as well as exit gates in *E-ZPass*
Only lanes and install new license plate image capture cameras

Retain toll lane gates in non-*E-ZPass* exit lanes

Replace TCS and CSC hardware/software including *E-ZPass* Ohio
website (www.ezpassoh.com)

Continue to staff and operate in-house *E-ZPass* Ohio CSC

Contract with vendor(s) for license plate image review,
processing and collections

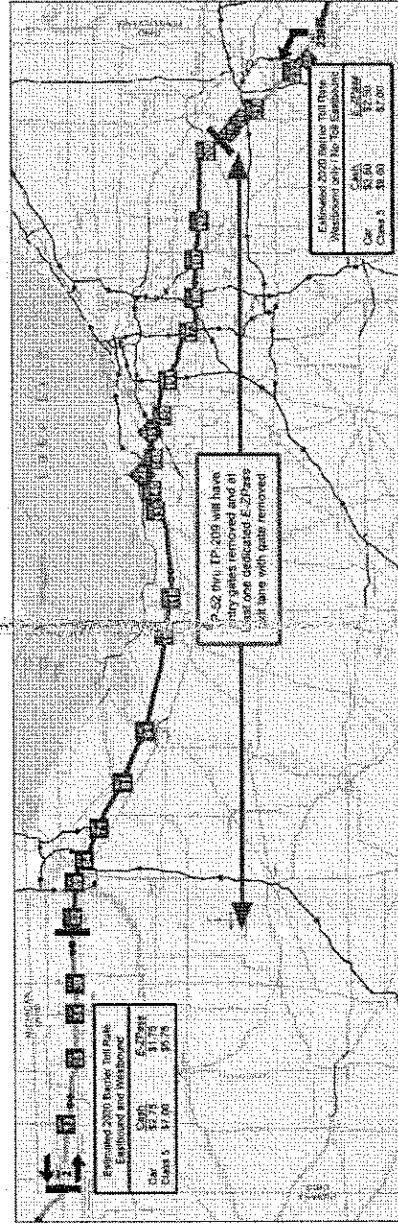
JACOBS



OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Presentation | Creating a Toll Collection System
and Customer Service Center Strategic Plan

Preferred Alternative Illustration



JACOBS



Preferred Alternative Benefits and Impacts

Provides technology and customer service improvements without introducing significant revenue risk

Provides non-stop travel at highway speeds (70 mph) for *E-ZPass* customers traveling the full length of the Ohio Turnpike

Provides non-stop travel at low speeds (10-15 mph) for *E-ZPass* customers at all interchange plazas (TP 52 through TP 209)

Provides non-tolled trips for local travelers within TP 13 through TP 39, within TP 215 through TP 234, and eastbound at TP 239

JACOBS



Preferred Alternative Benefits and Impacts Cont'd

Full length trip cash customers will stop 3x (EB) or 4x (WB) instead of twice as they currently do

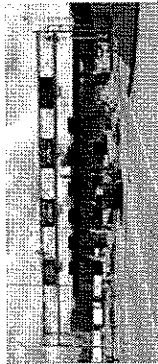
Toll collection staff reductions due to removal of plazas and gates, increased E-ZPass penetration and faster collection rates at Eastgate and Westgate

Approximately \$230 Million in Operating Cost Savings over 30 years

Approximately \$37 Million increase in Net Revenue over 30 years (*this assumes no recovery of violation processing costs through administrative fees*)

Approximately \$131-150 Million in capital implementation costs (\$2017)

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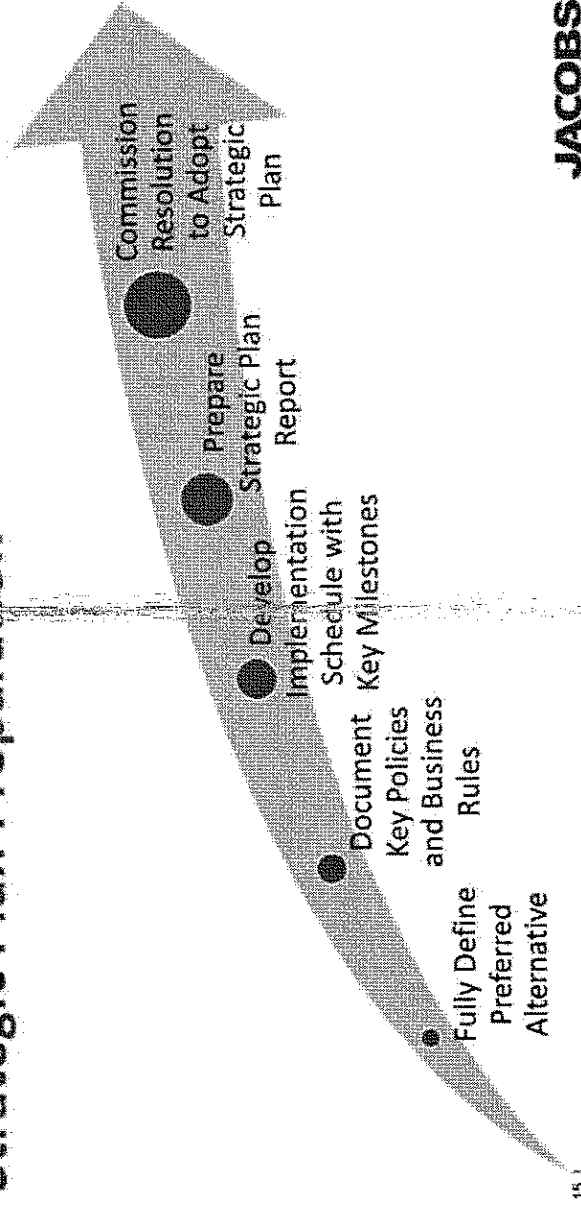


OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION



Presentation | Creating a Toll Collection System
and Customer Service Center Strategic Plan

Strategic Plan Preparation



JACOBS



Strategic Plan Implementation

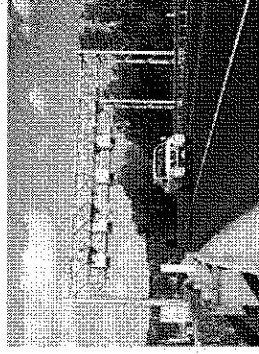
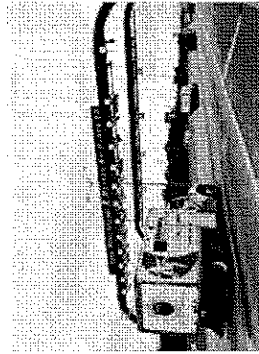
- Complete TCS, CSC and Toll Plaza Upgrades (2020)
- Execute TCS, CSC and Construction Contracts (2018-2019)
- Adopt Toll Policy and Barrier Toll Rate Schedules (2018-2019)
- Procure TCS, CSC and Construction Contracts (2018)
- Develop Legislative and Rule Making Changes (2017)
- Conduct Public and External Stakeholder Outreach (2017)

JACOBS



OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Creating a Toll Collection System (TCS) and Customer Service Center (CSC) Strategic Plan



OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Approving a Modification to the Agreement with Resource International, Inc. to Perform Additional Geotechnical Engineering Services for the 2018 Mainline Pavement Replacement Projects in the Not-to-Exceed Amount of \$135,628.00

WHEREAS, the Commission awarded a contract under Resolution No. 46-2014 to Resource International, Inc., of Cleveland, Ohio ("Resource International"), to perform geotechnical engineering and pavement design services ("Geotechnical Engineering Services") for up to ten Pavement Replacement Program Projects, each encompassing five to six-mile sections located along the mainline of the Ohio Turnpike; and

WHEREAS, the Commission authorized expenditures with Resource International to perform Geotechnical Engineering Services for the two Pavement Replacement Project Sections constructed during 2015 and 2016 in the not-to-exceed amount of \$349,685.00 under Resolution No. 46-2014; and

WHEREAS, under Resolution No. 11-2015, the Commission authorized additional expenditures with Resource International in the not-to-exceed amount of \$366,909.00 to perform Geotechnical Engineering Services for the Commission's next two Pavement Replacement Projects constructed during 2016 and 2017 and to update the Master Plan for the Pavement Replacement Program; and

WHEREAS, under Resolution No. 66-2016, the Commission authorized assigning the fifth and sixth pavement replacement projects to Resource International under a modification to the agreement for the Pavement Replacement Projects being designed for construction in 2018, designated as Project No. 71-16-13 from Milepost 149.24 to Milepost 154.10 and as Project No. 71-16-14 from Milepost 169.74 to Milepost 176.34 in Lorain and Cuyahoga Counties, in the not-to-exceed amount of \$191,003.00; and

WHEREAS, Resource International has submitted fee proposals, dated March 20, 2017 and April 3, 2017, to perform additional geotechnical engineering services for a slope stability investigation on Project No. 71-16-13, slag and bedrock delineation on 71-16-14 and falling weight reflectometer testing for improving future pavement designs in the not-to-exceed amount of \$135,628.00; and

WHEREAS, the amount necessary to obtain such additional services will increase the total amount of the Contract from \$907,597.00 to \$1,043,225.00 and exceeds ten percent of the Contract, and the Commission must authorize an amendment to the Contract to make those additional expenditures in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws; and

WHEREAS, the Chief Engineer recommends approving authorization for Resource International to perform the additional geotechnical engineering services on Project No. 71-16-13 and Project No. 71-16-14, and the additional general geotechnical engineering services for the Pavement Replacement Program in the total not-to-exceed amount of \$135,628.00, which amount the Chief Engineer deems reasonable and appropriate; and

WHEREAS, the Executive Director has reviewed the recommendation submitted by the Chief Engineer, and concurs that the Commission should approve the modification to the agreement with Resource International to perform the additional Geotechnical Engineering Services.

NOW, THEREFORE, BE IT.

RESOLVED by the Ohio Turnpike and Infrastructure Commission that the assignment of Resource International, Inc., to perform the additional Geotechnical Engineering Services for Project No. 71-16-13 and Project No. 71-16-14 and general Geotechnical Engineering Services for the Mainline Pavement Replacement Program in the total not-to-exceed amount of \$135,628.00 is approved and authorized, and the Executive Director may amend the Contract with Resource International to provide for such services, all in accordance with the terms and conditions of the Commission's Request for Proposals, Resource International's response thereto and its fee proposals therefor; and

FURTHER RESOLVED, that the Executive Director has the authority to further amend the Contract with Resource International, Inc., to perform additional services necessary to complete Project Nos. 71-16-13 and 71-16-14 that does not exceed the Director's original contract authority under Article V, Section 1.00 of the Code of Bylaws or ten percent of the total amount of the Contract approved to date, whichever is greater, and approve such extra work or change orders under said contracts as a result of an increase in necessary quantities, newly mandated requirements that did not exist at the time of original contract awards, or circumstances that would create a life, safety, or health threatening situation or would unduly delay the completion of the Project or increase its costs.

(Resolution No. 15-2017 adopted April 17, 2017)

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Approving the Selection of Civil Coatings and Construction, Inc. to Repaint Bridges in Williams and Fulton Counties Under Project No. 40-17-01 for the Total Amount of \$1,107,471.50, and Approving the Assignment of Greenman-Pedersen, Inc. to Perform the Professional Services for Completing the Project

WHEREAS, the Commission published notice in accordance with law advertising its invitation to bid on a Contract for the Bridge Repainting of the Ohio Turnpike over St. Joseph-Beaver Road (C.R. 15) at Milepost 14.1, Ohio Turnpike over Norfolk Southern Railroad at Milepost 14.2, Rueger-Shetler Road (T.R. 25-2) over the Ohio Turnpike at Milepost 23.9, Fulton-Williams Road (T.R. 25) over the Ohio Turnpike at Milepost 24.4, and Spies-Handy Corners Road (T.R. 22) over the Ohio Turnpike at Milepost 27.3, all located in Williams and Fulton Counties and designated as Project No. 40-17-01 (the "Project"); and

WHEREAS, the Commission received five bids to perform the Contractor's obligations under the Project, and the Assistant Chief Engineer and the Chief Engineer reviewed and evaluated the bids received, which report concerning such analysis is before the Commission; and

WHEREAS, the Chief Engineer and the Assistant Chief Engineer report that Civil Coatings and Construction, Inc. of Valparaiso, Indiana, submitted the lowest responsive and responsible bid to perform the Contractor's obligations for the Project for the total amount of \$1,107,471.50, which they recommend that the Commission accept and approve authorization for the Executive Director to award; and

WHEREAS, the Director of Contracts Administration advises that bids for Contract No. 40-17-01 were solicited on the basis of the same terms and conditions and the same specifications, that the bid of Civil Coatings and Construction, Inc. for Contract No. 40-17-01 conforms to the requirements of Ohio Revised Code Sections 5537.07, 9.312 and 153.54, and Civil Coatings and Construction, Inc. submitted a performance bond with good and sufficient surety and made a good faith effort to attain the participation of small and otherwise disadvantaged businesses in the Project; and

WHEREAS, Commission action is necessary to approve the Contract in accordance with Article V, Section 1.00 of the Commission's Bylaws because the amount of the bids received will require expenditures under Contract No. 40-17-01 that will exceed \$150,000.00; and

WHEREAS, the Commission's Executive Director has reviewed the reports of the Chief Engineer and the Director of Contracts Administration, and concurs with the recommendation that the Commission approve the award of Project No. 40-17-01 to Civil Coatings and Construction, Inc. as the lowest responsive and responsible bidder; and

WHEREAS, the Commission has duly considered such recommendation.

NOW, THEREFORE, BE IT

RESOLVED by the Ohio Turnpike and Infrastructure Commission that the bid of Civil Coatings and Construction, Inc. in the total amount of \$1,107,471.50 for Project No. 40-17-01, is approved as the lowest responsive and responsible bid received and that the Executive Director is authorized to execute a Contract on the basis of said bid and enter into an agreement; and

FURTHER RESOLVED that the Commission approves the Executive Director and the Chief Engineer assigning Greenman-Pedersen, Inc. to perform all necessary construction administration and inspection services for the Project in accordance with the 2017-2018 Miscellaneous Engineering Services Agreement; and

FURTHER RESOLVED that the Executive Director has the authority to approve such extra work or change orders under previously awarded said contracts as a result of an increase in necessary quantities, newly mandated requirements that did not exist at the time of original contract awards, or circumstances that would create a life, safety, or health threatening situation or would unduly delay the completion of the Project and increase its costs.

(Resolution No. 16-2017 adopted April 17, 2017)

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Approving the Selection of APBN, Inc. to Repaint Bridges in Fulton and Lucas Counties Under Project No. 40-17-02 for the Total Amount of \$1,107,530.00, and Approving the Assignment of TTL Associates, Inc. to Perform the Professional Services for Completing the Project

WHEREAS, the Commission published notice in accordance with law advertising its invitation to bid on a Contract for the Bridge Repainting of the Ohio Turnpike Ramp over the Ohio Turnpike at Milepost 34.9, Liberty-Adrian Road over the Ohio Turnpike at Milepost 41.1, Raker-Barden Road over the Ohio Turnpike at Milepost 41.9, the Ohio Turnpike over Berkey-Southern Road at Milepost 51.4, and the Ohio Turnpike over Albon Road at Milepost 56.1, all located in Fulton and Lucas Counties, and designated as Project No. 40-17-02 (the "Project"); and

WHEREAS, the Commission received five bids to perform the Contractor's obligations on the Project, and the Assistant Chief Engineer and the Chief Engineer reviewed and evaluated the bids received, which report concerning such analysis is before the Commission; and

WHEREAS, the Chief Engineer and Assistant Chief Engineer report that APBN, Inc., of Campbell, Ohio, submitted the lowest responsive and responsible bid to perform the Contractor's obligations under the Project for the total amount of \$1,107,530.00, which they recommend that the Commission accept and approve authorization for the Executive Director to award; and

WHEREAS, the Director of Contracts Administration advises that bids for Contract No. 40-17-02 were solicited on the basis of the same terms and conditions and the same specifications, that the bid of APBN, Inc. for Contract No. 40-17-02 conforms to the requirements of Ohio Revised Code Sections 5537.07, 9.312 and 153.54, and APBN, Inc. submitted a performance bond with good and sufficient surety and made a good faith effort to attain the participation of small and otherwise disadvantaged businesses in the Project; and

WHEREAS, Commission action is necessary to approve the Contract in accordance with Article V, Section 1.00 of the Commission's Bylaws because the amount of the bids received will require expenditures under Contract No. 40-17-02 that will exceed \$150,000.00; and

WHEREAS, the Commission's Executive Director has reviewed the reports of the Chief Engineer and the Director of Contracts Administration, and concurs with the recommendation that the Commission approve the award of Project No. 40-17-02 to APBN, Inc. as the lowest responsive and responsible bidder; and

WHEREAS, the Commission has duly considered such recommendation.

NOW, THEREFORE, BE IT

RESOLVED by the Ohio Turnpike and Infrastructure Commission that the bid of APBN, Inc. in the total amount of \$1,107,530.00 for Project No. 40-17-02, is approved as the lowest

responsive and responsible bid received and that the Executive Director is authorized to execute a
~~Contract on the basis of said bid; and~~

FURTHER RESOLVED that the Commission approves assigning TTL Associates, Inc. to perform all necessary construction administration and inspection services for the Project in accordance with the 2017-2018 Miscellaneous Engineering Services Agreement; and

FURTHER RESOLVED that the Executive Director has the authority to approve such extra work or change orders under previously awarded said contracts as a result of an increase in necessary quantities, newly mandated requirements that did not exist at the time of original contract awards, or circumstances that would create a life, safety, or health threatening situation or would unduly delay the completion of the Project and increase its costs.

(Resolution No. 17-2017 adopted April 17, 2017)

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Approving the Selection of Aero-Mark, Inc. to Furnish and Apply Retro-Reflective Pavement Markings on the Ohio Turnpike Mainline Roadway and Interchange Ramps Under Project No. 46-2017 for the Total Amount of \$710,232.30

WHEREAS, the Ohio Turnpike and Infrastructure Commission ("Commission") published notice, in accordance with law, advertising an Invitation for Bids upon a Contract to furnish and apply Retro-Reflective Pavement Markings on the Ohio Turnpike Mainline Roadway and Interchange Ramps from Milepost 0.0 to 241.2, designated as Project No. 46-2017 (the "Project"); and

WHEREAS, the Commission received three bids to perform the obligations of the Contractor for the Project, and the Commission's Chief Engineer and Assistant Chief Engineer have reviewed and analyzed the bids received, which report on the review and analysis was presented for the Commission's consideration; and

WHEREAS, the Chief Engineer and Assistant Chief Engineer report that Aero-Mark, Inc., of Streetsboro, Ohio, submitted the lowest responsive and responsible bid to perform the Contractor's obligations under Project No. 46-2017 in the amount of \$710,232.30, which bid they recommend be accepted by the Commission; and

WHEREAS, the Director of Contracts Administration advises that bids for Contract No. 46-2017 were solicited on the basis of the same terms, conditions and specifications, that the bid of Aero-Mark, Inc. for Contract No. 46-2017 conforms to the requirements of Ohio Revised Code Sections 5537.07, 9.312, and 153.54 and that a performance bond with good and sufficient surety has been submitted by Aero-Mark, Inc.; and

WHEREAS, Commission action is necessary to approve the Contract in accordance with Article V, Section 1.00 of the Commission's Bylaws because expenditures under the contract for Project No. 46-2017 will exceed \$150,000.00; and

WHEREAS, the Executive Director has reviewed the reports of the Chief Engineer, Assistant Chief Engineer and the Director of Contracts Administration and concurs with the recommendation to award Contract No. 46-2017 to Aero-Mark, Inc. as the lowest responsive and responsible bidder; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED that the bid of Aero-Mark, Inc. in the amount of \$710,232.30, to furnish and apply retro-reflective pavement markings on the Ohio Turnpike Mainline Roadway and Interchange Ramps under Contract No. 46-2017, is selected as the lowest responsive and responsible bid received and the Executive Director is authorized to execute a Contract on the basis of said bid; and

FURTHER RESOLVED that the Executive Director has the authority to approve such extra work or change orders under said contract as a result of an increase in necessary quantities, newly mandated requirements that did not exist at the time of original contract awards, or circumstances that would create a life, safety, or health threatening situation or would unduly delay the completion of the Project or increase its costs.

(Resolution No. 18-2017 adopted April 17, 2017)



Inter-Office Communication

TO: Commission Members
FROM: Randy Cole, Executive Director
DATE: May 8, 2017
SUBJECT: Meeting – Monday, May 15, 2017

2nd NOTICE OF COMMISSION MEETING

Attached is a copy of the proposed Agenda with Resolutions for the Ohio Turnpike and Infrastructure Commission Meeting scheduled for **Monday, May 15, 2017, at 10:00 a.m.**

I will be contacting the Commission Members this week to review the Agenda.

Additional or revised documents, not available prior to this e-mail, will be included in the Commission Members' folders at the Commission Meeting.

Please advise Jennifer D. by e-mail at jennifer.diaz@ohioturnpike.org or by calling (440) 971-2064, at your earliest convenience if you are unable to attend this Meeting.

Enclosures

DRAFT

05/15/17

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Approving the Selection of Kokosing Construction Company to Repair and Resurface the Roadway in Cuyahoga County Under Project No. 59-17-03 for the Total Amount of \$3,910,734.35 and Approving the Assignment of GPD Group and CTL Engineering, Inc. to Perform the Professional Services for the Project

WHEREAS, the Commission published notice in accordance with law advertising its invitation to bid upon a Contract for the Repairs and Resurfacing of the Eastbound and Westbound Roadways from Milepost 160.10 to Milepost 169.10 in Cuyahoga County, Ohio, designated as Project No. 59-17-03 (the "Project"); and

WHEREAS, the Commission received two bids via Bid Express to perform the Contractor's obligations on the Project, and the Assistant Chief Engineer and the Chief Engineer reviewed and evaluated the bids received, and whose report concerning such analysis is before the Commission; and

WHEREAS, the Chief Engineer reports that Kokosing Construction Company, of Elyria, Ohio, submitted the lowest responsive and responsible bid to perform the Contractor's obligations for the Project for the total amount of \$3,910,734.35, which they recommend the Commission accept and approve authorization for the Executive Director to award; and

WHEREAS, the Director of Contracts Administration advises that bids for Contract No. 59-17-03 were solicited on the basis of the same terms and conditions and the same specifications, that the bid of Kokosing Construction Company for Contract No. 59-17-03 conforms to the requirements of Ohio Revised Code Sections 5537.07, 9.312 and 153.54, and Kokosing Construction Company submitted a performance bond with good and sufficient surety and made a good faith effort to attain the participation of disadvantaged businesses in the Project; and

WHEREAS, the amount of the bid received will require expenditures that will exceed \$150,000.00 under Contract No. 59-17-03, and Commission action is necessary to approve the Contract in accordance with Article IV, Section 1-00 of the Commission's Bylaws; and

WHEREAS, the Commission's Executive Director has reviewed the reports of the Chief Engineer and the Director of Contracts Administration and concurs with the recommendation that the Commission approve the award of Project No. 59-17-03 to Kokosing Construction Company as the lowest responsive and responsible bidder; and

WHEREAS, the Commission has duly considered such recommendation.

NOW, THEREFORE, BE IT

RESOLVED by the Ohio Turnpike and Infrastructure Commission that the bid of Kokosing Construction Company in the total amount of \$3,910,734.35 for Project No. 59-17-03 is approved as the lowest responsive and responsible bid received, and the Executive Director is authorized to execute a Contract on the basis of said bid; and

FURTHER RESOLVED that the Commission approves the Executive Director and the Chief Engineer assigning GPD Group, of Akron, Ohio, to perform the necessary construction administration and inspection services and CTL Engineering, Inc., of Brunswick, Ohio, to perform materials testing and inspection services for the Project, both in accordance with the Miscellaneous Professional Services Agreement between the Ohio Turnpike and Infrastructure Commission and said firms; and

FURTHER RESOLVED that the Executive Director has the authority to approve such extra work or change orders under said contracts as a result of an increase in necessary quantities, newly mandated requirements that did not exist at the time of original contract awards, or circumstances that would create a life, safety, or health threatening situation or would unduly delay the completion of the Project or increase its costs.

(Resolution No. ____-2017 adopted May 15, 2017)



Turnpike and Infrastructure Commission

May 5, 2017

Mark R. Musson

Director of Contract Administration
and Compliance

Jerry N. Hruby
Chairman

Timothy J. Paradiso
Vice Chairman

Sandra K. Barber
Secretary-Treasurer

Capri S. Cafaro
Member

George F. Dixon
Member

Michael A. Peterson
Member

Jerry Wray
Director of Transportation
Member Ex-Officio

Timothy S. Keen
Director of OBM
Member Ex-Officio

Frank LaRose
Ohio Senate Member

Thomas F. Patton
Ohio House Member

Randy Cole
Executive Director

Ohio Turnpike and Infrastructure Commission
682 Prospect Street
Berea, Ohio 44017

RE: **Kokosing Construction Company**
Award of Project No. 59-17-03
Resurfacing from Milepost 160.10 to Milepost 169.10
Cuyahoga County

Dear Commission Members:

Commission staff will report to you regarding the opening and analysis of bids for Project No. 59-17-03. Commission action is necessary to approve the award in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws because bids received will require expenditures that exceed \$150,000.00.

In addition to the required advertising for this Contract, the Commission published notice on both its website and the Ohio Public Notice website and sent notices directly to all companies identified as having an interest in roadway repairs and resurfacing contracts, as well as three (3) Plan Rooms. Twelve (12) Contractors requested plans, and two (2) bids were received on April 19, 2017. (See enclosed).

In the enclosed memorandum dated April 27, 2017, the Chief Engineer and Assistant Chief Engineer state that **Kokosing Construction Company of Elyria, Ohio**, submitted the apparent low bid for the project in the amount of **\$3,910,734.35**. He further states that this bidder has satisfactorily performed work of this nature for the Commission in the past and appears to have the available capacity to perform the work. The Commission's CFO/Comptroller has reviewed the Confidential Financial Statement and Experience Questionnaire submitted by Kokosing Construction Company and has advised that the financial condition of this company is acceptable.

Kokosing Construction Company has committed to exceed the 10.0% goal for participation in the amount of **\$395,606.00**, which represents **10.1% of this Contract** through the following:

Subcontractor/Supplier	Certification	Scope	Amount
American Roadway Logistics	DBE/SBE	Maintenance of Traffic	\$186,606.00
B.G. Trucking & Construction	MBE/SBE	Concrete Weather Proofing	\$129,000.00
P.G.T. Construction	MBE/SBE	Trucking	\$80,000.00

The Equity and Inclusion Program Manager reviewed the documentation that the apparent low bidder submitted to demonstrate its Good Faith Efforts in attaining participation in the project, and determined in the enclosed memorandum that the participation commitment resulted from the use of its Good Faith Efforts.

682 Prospect Street, Berea, Ohio 44017-2799 Phone: (440) 234-2081

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Serving the nation - The James W. Shacknessy Ohio Turnpike

Project No. 59-17-03

May 5, 2017

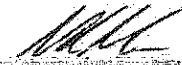
Page Two

The bid of Kokosing Construction Company for Contract No. 59-17-03 conforms to the requirements of Sections 5537.07, 9.312 and 153.54 of the Ohio Revised Code, and a performance bond of good and sufficient surety has been provided by said Bidder. Therefore, I am of the opinion that Kokosing Construction Company submitted the lowest responsive and responsible bid. In addition, although Ohio Revised Code Section 9.24 does not apply to the funding for this Turnpike Project, I have also verified through the Ohio Auditor of State's Office that there are no findings for recovery issued by the Auditor of State against Kokosing Construction Company, of Elyria, Ohio.

The Chief Engineer further recommends assigning GPD Group of Akron, Ohio to perform the necessary construction administration and inspection services for the Project, and CTL Engineering, Inc. of Brunswick, Ohio to perform the necessary material testing and inspection services for the Project. With your authorization, the Executive Director and Chief Engineer would make such construction support services assignments in accordance with the Miscellaneous Engineering Services Agreement.

Accordingly, if the foregoing satisfies you that the bid of **Kokosing Construction Company** for the performance of Contract No. 59-17-03 in the amount of **\$3,910,734.35** is the lowest responsive and responsible bid of those received, you may approve the Contract award through the resolution presented for your consideration.

Very truly yours,



Mark R. Musson
Director, Contracts Administration

Attachments

cc: Executive Director
General Counsel
Chief Engineer
CFO/Comptroller
Procurement Manager
MBE/DBE Manager



**Ohio
Turnpike
and
Infrastructure
Commission**

Inter-Office Communication

April 27, 2017


TO: Director, Contracts Administration
FROM: Assistant Chief Engineer & Chief Engineer
SUBJECT: Recommendation of Award
Project No. 59-17-03
Repairs and Resurfacing
Eastbound and Westbound Roadways
Milepost 160.10 to Milepost 169.10
Cuyahoga County, Ohio

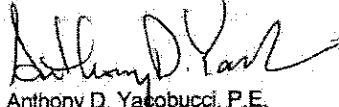
On April 18, 2017, two (2) bids were received for the above-mentioned Project from The Shelly Company-Northeast of Twinsburg, Ohio, and Kokosing Construction Company, of Elyria, Ohio. Engineering reviewed the bids submitted and have found Kokosing Construction Company, of Elyria, Ohio, to be the apparent low bidder at \$3,910,734.35.

Engineering has examined the prices submitted by Kokosing Construction Company and compared them to the Engineer's Estimate. The bid submitted by Kokosing Construction Company is 2.2% less than the Engineer's Estimate. The difference between the Engineer's Estimate and the bid can be attributed, in part, to lower bid prices for asphalt surface material and mobilization. The remaining bid items were reviewed and no abnormalities or areas of concern were noted.

Engineering also reviewed the Financial Statement and Experience Questionnaire submitted by Kokosing Construction Company. Based on previous years' work volume and work presently under contract, Kokosing Construction Company appears to have sufficient capacity to perform this Work. Furthermore, it should be noted that Kokosing Construction Company has performed satisfactorily on similar projects for the Commission in the past.

Based on the above information, I recommend the Contract for Project 59-17-03 be awarded to Kokosing Construction Company, of Elyria, Ohio, in the amount of \$3,910,734.35.


Dennis C. Albrecht, Jr., P.E.
Assistant Chief Engineer


Anthony D. Yacubucci, P.E.
Chief Engineer

C: Executive Director
General Counsel
Procurement Manager
CFO/Comptroller
Admin Assistant-CE

J:\\$PROJECTS\59-17-03 (160-169)\01 Commission Correspondence\Award Recommendation to DoCA 42717
memo.docx

General Info

Number:

Description:

PROJECT NO. 63-17-03

REPAIRS AND RESURFACING,
EASTBOUND AND WESTBOUND ROADWAYS,
MILEPOST 160.10 TO MILEPOST 169.10,
CUYAHOGA COUNTY, OHIO

Deadline:

APRIL 19, 2017 AT 2:00 P.M. (EASTERN TIME)

(Estimated Cost: \$4,000,000)

Bids	Bid Total
Business	

Kokosing Construction Company, Inc.

\$3,910,734.35

The Shelly Company - Northeast Division

\$4,096,647.50

KOKOSING CONSTRUCTION COMPANY

PROJECT NO. 59-17-001 Reg. Nos. 1-30

Ref. Item No. Description

Ref. No.	Item No.	Description	Quantity	Units	Unit Price	Extension
		PREMIUM FOR CONTRACT PERFORMANCE	1		\$20,000.00	\$20,000.00
1	IB	ART. 6 BOND AND PAYMENT BOND		LUMP		
2	SP 202B	CRACK REPAIR, 1" OR LESS, USING SAND ASPHALT	20	CU. YD.	\$500.00	\$10,000.00
3	SP 202B	CRACK REPAIR, 1" OR LESS, USING HOT JOINT SEALER	2000	GALLON	\$25.00	\$50,000.00
4	SP 202B	CRACK REPAIR, WIDER THAN 1" AND LESS THAN 1" IN DEPTH, USING ITEM SP 404 (PG 64-22)	20	CU. YD.	\$500.00	\$10,000.00
5	SP 202B	CRACK REPAIR, WIDER THAN 1" AND GREATER THAN 1" IN DEPTH, USING SP 402 (PG 64-22)	20	CU. YD.	\$500.00	\$10,000.00
6	254	PAVEMENT PLANING, ASPHALT CONCRETE (T=2")	254110	CU. YD.	\$1.40	\$355,754.00
7	254	PAVEMENT PLANING, PORTLAND CEMENT CONCRETE, AS PER PLAN	610	SQ. YD.	\$20.00	\$12,200.00
8	SP 403	ASPHALT CONCRETE LEVELING COURSE, USING CRUSHED STONE, PG 76-22(FR)	2332	SQ. YD.	\$181.00	\$422,092.00
9	SP 404	ASPHALT CONCRETE SURFACE COURSE, USING CRUSHED STONE, PG 64-22	7830	CU. YD.	\$148.00	\$1,158,840.00
10	SP 404	ASPHALT CONCRETE SURFACE COURSE, USING CRUSHED SLAG, PG 76-22(FR)	3850	CU. YD.	\$196.00	\$754,600.00
11	SP 404A	JOINT SEALER	87925	CU. YD.	\$0.45	\$39,566.25
12	407	NON-TRACKING TACK COAT	31000	FOOT	\$2.25	\$69,750.00
13	SP 536	CONCRETE WEATHERPROOFING, DECK, ABUTMENT SLABS AND APPROACH SLABS	11400	GALLON	\$10.00	\$114,000.00
				SQ. YD.		

14	604	CATCH BASIN, ADJUSTED TO GRADE, LESS THAN 4", AS PER PLAN	34	EACH	\$1,250.00	\$42,500.00
15	604	CATCH BASIN, ADJUSTED TO GRADE, 4" - 12" AS PER PLAN	32	EACH	\$1,500.00	\$48,000.00
16	604	CATCH BASIN, ADJUSTED TO GRADE, GREATER THAN 12", AS PER PLAN	13	EACH	\$1,800.00	\$23,400.00
17	604	CATCH BASIN, GRATE AND CASTING, AS PER PLAN	5	EACH	\$800.00	\$4,000.00
18	SP 614	MAINTAINING TRAFFIC, AS PER PLAN	1	LUMP	\$398,000.00	\$398,000.00
19	SP 614	ZONE PERSON	2232	HOURS	\$70.00	\$156,240.00
20	619	FIELD OFFICE, AS PER PLAN	1	LUMP	\$30,000.00	\$30,000.00
21	SP 623	CONSTRUCTION LAYOUT SURVEY	1	LUMP	\$10,000.00	\$10,000.00
22	624	MOBILIZATION	1	LUMP	\$100,000.00	\$100,000.00
23	SP 626	BARRIER REFLECTOR, TYPE B (YELLOW)	950	EACH	\$5.50	\$5,225.00
24	642	6" WHITE LANE LINE, TYPE 1	38	MILE	\$455.00	\$17,290.00
25	642	6" WHITE EDGE LINE, TYPE 1	20	MILE	\$650.00	\$13,000.00
26	642	6" YELLOW EDGE LINE, TYPE 1	20	MILE	\$650.00	\$13,000.00
27	642	12" WHITE CHANNELIZING LINE, TYPE 1	2000	FOOT	\$0.65	\$1,300.00
28	642	WHITE DOTTED LINE, 6" WHITE, TYPE 1	2000	FOOT	\$1.00	\$2,000.00
29	SPECIAL	SONIC NAP ALERT PATTERN (SNAP)	17.26	MILE	\$1,085.00	\$18,727.10
30	SPECIAL	AIR SPEED ZONE MARKINGS, AS PER PLAN	10	EACH	\$125.00	\$1,250.00
Total:						\$3,910,734.35

TEMPORARY ACCESS DEDUCT ALTERNATE CREDIT >> NO

THE SHELLEY COMPANY - NORTHEAST DIVISION

PROJECT NO. 59217-03 (Ref. Nos. 1-30)

Ref. No.	Item No.	Description	Quantity	Units	Unit Price	Extension
		PREMIUM FOR CONTRACT PERFORMANCE				
1	IB. ART. 6	BOND AND PAYMENT BOND	1	LUMP	\$15,000.00	\$15,000.00
2	SP 202B	CRACK REPAIR, 1" OR LESS, USING SAND ASPHALT	20	CU. YD.	\$275.00	\$5,500.00
3	SP 202B	CRACK REPAIR, 1" OR LESS, USING HOT JOINT SEALER	2000	GALLON	\$12.00	\$24,000.00
4	SP 202B	CRACK REPAIR, WIDER THAN 1" AND LESS THAN 1" IN DEPTH, USING ITEM SP 404 (PG 64-22)	20	CU. YD.	\$300.00	\$6,000.00
5	SP 202B	CRACK REPAIR, WIDER THAN 1" AND GREATER THAN 1" IN DEPTH, USING SP 402 (PG 64-22)	20	CU. YD.	\$300.00	\$6,000.00
6	254	PAVEMENT PLANING, ASPHALT CONCRETE (T-2")	254110	SQ. YD.	\$1.50	\$381,165.00
7	254	PAVEMENT PLANING, PORTLAND CEMENT CONCRETE, AS PER PLAN	610	SQ. YD.	\$15.00	\$9,150.00
8	SP 403	ASPHALT CONCRETE LEVELING COURSE, USING CRUSHED STONE, PG 76-22(FR)	2332	CU. YD.	\$200.00	\$466,400.00
9	SP 404	ASPHALT CONCRETE SURFACE COURSE, USING CRUSHED STONE, PG 64-22	7830	CU. YD.	\$165.00	\$1,291,950.00
10	SP 404	ASPHALT CONCRETE SURFACE COURSE, USING CRUSHED SLAG, PG 76-22(FR)	3850	CU. YD.	\$195.50	\$752,675.00
11	SP 404A	JOINT SEALER	87925	FOOT	\$0.50	\$43,962.50
12	407	NON-TRACKING TACK COAT	31000	GALLON	\$2.00	\$62,000.00
13	SP 536	CONCRETE WEATHERPROOFING, DECK, ABUTMENT SLABS AND APPROACH SLABS	11400	SQ. YD.	\$10.00	\$114,000.00

14	604	CATCH BASIN, ADJUSTED TO GRADE, LESS THAN 4", AS PER PLAN	34	EACH	\$1,500.00	\$51,000.00
15	604	CATCH BASIN, ADJUSTED TO GRADE, 4" - 12", AS PER PLAN	32	EACH	\$1,800.00	\$57,600.00
16	604	CATCH BASIN, ADJUSTED TO GRADE, GREATER THAN 12", AS PER PLAN	13	EACH	\$2,100.00	\$27,300.00
17	604	CATCH BASIN, GRATE AND CASTING, AS PER PLAN	5	EACH	\$550.00	\$2,750.00
18	SP 614	MAINTAINING TRAFFIC, AS PER PLAN	1	LUMP	\$415,000.00	\$415,000.00
19	SP 614	ZONE PERSON	2232	HOURS	\$60.00	\$133,920.00
20	619	FIELD OFFICE, AS PER PLAN	1	LUMP	\$20,000.00	\$20,000.00
21	SP 623	CONSTRUCTION LAYOUT SURVEY	1	LUMP	\$40,000.00	\$40,000.00
22	624	MOBILIZATION	1	LUMP	\$100,000.00	\$100,000.00
23	SP 626	BARRIER REFLECTOR, TYPE B (YELLOW)	950	EACH	\$6.50	\$6,175.00
24	642	6" WHITE LANE LINE, TYPE 1	38	MILE	\$455.00	\$17,290.00
25	642	6" WHITE EDGE LINE, TYPE 1	20	MILE	\$650.00	\$13,000.00
26	642	6" YELLOW EDGE LINE, TYPE 1	20	MILE	\$650.00	\$13,000.00
27	642	12" WHITE CHANNELIZING LINE, TYPE 1	2000	FOOT	\$0.65	\$1,300.00
28	642	WHITE DOTTED LINE, 6" WHITE, TYPE 1	2000	FOOT	\$1.00	\$2,000.00
29	SPECIAL	SONIC NAP ALERT PATTERN (SNAP)	17.26	MILE	\$1,000.00	\$17,260.00
30	SPECIAL	AIR SPEED ZONE MARKINGS, AS PER PLAN	10	EACH	\$125.00	\$1,250.00
				Total:		\$4,996,647.50

TEMPORARY ACCESS DEDUCT ALTERNATE CREDIT >> NO

**INTEROFFICE COMMUNICATION**

April 25, 2017

TO: Mark Musson, Director
Contracts Administration

FROM: Diana Anthony, Program Manager
Office of Equity and Inclusion

SUBJECT: Good Faith Effort Evaluation
Subject: 59-17-03 Contract Amount: \$3,910,734.35
Project Name: Repairs and Resurfacing, Eastbound and Westbound Roadways, MP
160.10 to MP 169.10 Cuyahoga County, Ohio

The Office of Equity and Inclusion (OEI) received a request to evaluate Good Faith Efforts for the respondents to its Bid Invitation for the above subject.

OEI has completed its review of the "Bidders (SBE) Utilization Plan". The plans demonstrate the respondent's commitment for achieving the goal for this bid, initially set at 10% SBE participation.

The results are as follows:

Kokosing Construction Co			10% SBE Commitment
American Roadway Logistics	(SBE/LDBE-6/27/2017)	MOT (Partial, Reflectors, Striping	\$ 186,606.00
B.G. Trucking & Construction	(SBE/LDBE/MBE-5/27/2018)	Concrete Weather Proofing Decks	\$ 129,000.00
P.G.T. Construction	(SBE/LDBE/MBE-12/4/2017)	Hauling Millings and Asphalt Mixes	\$ 80,000.00
Total:			\$ 395,606.00

The Office of Equity and Inclusion agrees with proceeding to the next phase of the contract award, as the bidder has committed to meeting or exceeded the goal set for this project.

PLAN HOLDERS

**PROJECT NO. 59-17-03 – REPAIRS AND RESURFACING, EASTBOUND AND WESTBOUND ROADWAYS, M.P. 160.10 TO M.P. 169.10,
CUYAHOGA COUNTY, OHIO**

DOCUMENTS REQUESTED

WWW.BIDEXPRESS.COM

OPENS: APRIL 19, 2017 AT 2:00 P.M. (Eastern)

DATE	COMPANY	ADDRESS	CITY, STATE, ZIP CODE	PHONE
4/10/17	Kenmore Construction Co., Inc.	700 Home Avenue	Akron, Ohio 44310	330/762-9373
4/10/17	The Shelly Company – Northeast Div.	8950 Canyon Falls Blvd., Suite 120	Twinsburg, Ohio 44087	330/405-4165
4/10/17	Kokosing Construction Co., Inc.	886 McKinley Avenue	Columbus, Ohio 43222	614/228-1029
4/10/17	DFH and Company	118 South King Street	Calshad, MN 58220	888/447-2348
4/10/17	BG Trucking and Construction	P.O. Box 308	North Lima, Ohio 44452	234/758-3440
4/10/17	Shelly & Sands, Inc.	720 Home Avenue	Akron, Ohio 44310-4191	330/253-3612
4/10/17	BOCA Construction	380 Eastpark Drive	Norwalk, Ohio 44857	419/668-5575
4/13/17	Jonathan Winkler	1621 Harlan	Wichita, KS 67212	316/943-2002
4/13/17	Concrete Cutting & Breaking Co.	3268 E. 11 th Avenue	Columbus, Ohio 43219	614/257-1827
4/18/17	Chagrin Valley Paving, Inc.	17290 Munn Road	Chagrin Falls, Ohio 44023	440/543-2253
4/18/17	A & A Safety, Inc.	16000 Miles Avenue	Cleveland, Ohio 44131	216/283-8040
4/18/17	Velotta Bridge Co. LLC	6740 Ridge Road	Sharon Center, Ohio 44274	330/239-1211



Inter-Office Communication

April 21, 2017

TO: Director, Contract Administration

FROM: DED - CFO/Comptroller

SUBJECT: Contract No. 59-17-03
Repairs and Resurfacing, Eastbound and Westbound
Roadways, Milepost 160.10 to 169.10, Cuyahoga County,
Ohio

I have reviewed the financial documentation submitted to me for Kokosing Construction Company of Elyria, Ohio.

The financial condition of this company is acceptable.

A handwritten signature in black ink, appearing to read "Martin S. Seekely".

Martin S. Seekely

MSS/cmz

March 28, 2017

59-17-03 0640026.0675 0640026 - MAJOR STREETS- RESURFACING (PA 0675 - ROADWAY- REPAIRS, RESURFACE, GUAR																	
Clear	Import	Sort by Vendor Number	Sort by Vendor Name	Hide Address & Phone	Unhide Address & Phone	Verify Email 1	Resend Email 1	Sort by Email Address 1	Send All Email 1								
Sort by Email Status	Vendor #	A B K Services, LLC															
		AABA Trucking & Hauling, LLC															
		Abution Co., Inc.															
		Alan Stone Co., Inc.															
email ok	300772	All American Trucking Company LLC															
		ALL AROUND BODY SHOP															
email ok	1042034	All Aspects Contracting, Inc.															
		ALLEGRA CONCRETE CORPORATION															
		Always Haulin' LLC															
no email	301190	AMERICUT CORING & SAWING, INC.															
email ok	303084	ANDERZACK-PITZEN CONSTRUCTION															
email ok	300710	ANTIGO CONSTRUCTION, INC.															
		Armstrong Steel Erectors															
		ArrowMark, LLC															
email ok	301724	B.G. TRUCKING & CONSTRUCTION															
email ok	301724	B.G. TRUCKING & CONSTRUCTION															
		B.G. Trucking & Construction Inc.															
		Ballast Construction, Inc., DBA Ballast Fence															
		Banai Construction, Inc.															
email ok	304221	BARBICAS CONSTRUCTION CO. INC.															
		Barbicas Construction Co., Inc.															
		Barnes Real Estate Group															
		Beaverdam Contracting Inc															
email ok	103493	BECDIR CONSTRUCTION COMPANY															
email ok	103493	BECDDIR CONSTRUCTION COMPANY															
		Benchmark Biodiesel, Inc.															
		Big Truck Rehab Center, Inc.															
		Bio Transport LLC															
email ok	300711	Black Horse Bridge Construction Inc.															
		BOCA CONSTRUCTION, INC.															
		Bolts Carriers, LLC															
		Boswell Concrete, Inc.															
email ok	301122	Bridges Bros Trucking L.L.C.															
		BROOKS CONSTRUCTION CO. INC.															
burlington@abkservices.net																	
aabaatruckinghauling@bex.net																	
steve@abco-services.com																	
askkim@frontier.com																	
carol@conie.com																	
aabdystop@msn.com																	
allaspectscontracting@hotmail.com																	
fknight@allega.com																	
alwayshauln@aol.com																	
*** no email address ***																	
marynicholas@wecanajill.com																	
cshiners@antigoconstruction.com																	
armsteel@aol.com																	
clifton.cox@arrowmarkllc.com																	
berlew128@aol.com																	
domicicchi@aol.com																	
berlew128@aol.com																	
ballastfence@ballastfence.com																	
tracy.powell@bansalinc.com																	
carla.barbicas@barbicas.com																	
carla.barbicas@barbicas.com																	
rbarnes@barnesrealestategroup.com																	
bcb300@gmail.com																	
choelzel@beodir.com																	
rpekarski@beodir.com																	
page@benchmarkbio.com																	
bigtruckrehab@att.net																	
biotransportllc@gmail.com																	
blackhorsebridge@aol.com																	
keith@bocaconstructioninc.com																	
bolts carriersllc@yahoo.com																	
boswellconcreteinc@gmail.com																	
mbrdges3899@bcbglobal.net																	
elgraff@brooks1st.com																	

Purchasing Info

Ohio Turnpike and Infrastructure Commission

3/29/2017 10:43 AM

		Brown Transfer LLC	browntransfer34@yahoo.com
		B's Trucking	arkeviabrown@aol.com
		Buckley Bituminous Transport, LLC	buckleybtlc@aol.com
		BUDS, Inc.	diane@budsinc04.com
106246	email ok	BURTON SCOT CONTRACTORS LLC	fbho@burtonscot.com
106246	email ok	BURTON SCOT CONTRACTORS LLC	scot@burtonscot.com
		Caver Brothers Inc.	caverbrothersinc@sbcglobal.net
		Clarkes Family Trucking, Inc.	clt10@att.net
303787	email ok	Cleveland Environmental Services, Ltd.	rhermann@cleveland-environmental.com
		COADY CONSTRUCTION INC	planer@aol.com
300629	email ok	Combine Construction, Inc.	combineconstructioninc@gmail.com
		COOK PAVING & CONSTRUCTION CO.	pete.alex@cookpaving.com
		Cook Paving & Construction Co., Inc.	linda.fletcher@cookpaving.com
		Cordova Enterprises, LLC dba CorStone, Ltd	ccordova@corstonekd.com
		Cosmos Industrial Services Inc.	pbourountakis@cosmosindustrial.com
		CRC Enterprises, LLC	croentripises6993@sbcglobal.net
303769	email ok	CRESTLINE PAVING & EXCAVATING	mnmchugh@crestlinepaving.com
		Crestline Paving & Excavating	james@crestlinepaving.com
		CROSS ROADS CONSTRUCTION INC	crossroadsconstruction@aol.com
		Cuyahoga Bridge & Road, Inc.	jschemp@cbr2003.com
		Cuyahoga Fence LLC	jschemp@cbr2003.com
		D.B.A. Trucking, LLC	ritas@cuyahogafence.com
		D.O.C. Enterprises, LLC	dbatrucking@aol.com
301301	email ok	D.S. BROWN COMPANY	doctrucking@yahoo.com
301301	email ok	D.S. BROWN COMPANY	ebechtstein@dsbrown.com
301301	email ok	D.S. BROWN COMPANY	estimatingtax@dsbrown.com
		Dan-Ray Construction Inc.	leonard@dsbrown.com
		Dave's Asphalt LLC	dancayconstructionllc@yahoo.com
		Dawn Incorporated	davesasphalt@att.net
		Diere/Short Excavating	dawn@dawnincorporated.com
		DELTA ASPHALT COMPANY	shortexc@hotmail.com
		Disowned Incorporated	janette@deltaasphaltco.com
302169A	email ok	DON MOULD'S PLANTATION, INC.	disownedinc@yahoo.com
304146	email ok	DONEGAL CONSTRUCTION CORPORATION	kristen@mouldsplantation.com
		Down Load Enterprises, Inc.	chad@donegalconstruction.com
		E & H Taylor Construction Inc.	kymmyr@hotmail.com
		E & J Trucking	howardbobby@yahoo.com
		Eaton Construction Company Inc.	evelyn@eaton-ed@gmail.com
300331	email ok	EBONY CONSTRUCTION CO. INC.	debbie.eaton@frontier.com
300331	email ok	EBONY CONSTRUCTION CO. INC.	charlman@ebonyco.com
		Ebony Construction Company Inc.	mbass@ebonyco.com
303836	email ok	ECLIPSE CO., LLC	amyl@ebonyco.com
		Eclipse Co., LLC	jen@eclipsecolc.com
		Ellex, Inc.	jen@eclipsecolc.com
			mary@ellexinc.com

		browntransfer34@yahoo.com
		arkeviabrown@aol.com
		buckleybtlc@aol.com
		diane@budsinc04.com
		fbho@burtonscot.com
		scot@burtonscot.com
		caverbrothersinc@sbcglobal.net
		clt10@att.net
		rhermann@cleveland-environmental.com
		planer@aol.com
		combineconstructioninc@gmail.com
		pete.alex@cookpaving.com
		linda.fletcher@cookpaving.com
		ccordova@corstonekd.com
		pbourountakis@cosmosindustrial.com
		croentripises6993@sbcglobal.net
		mnmchugh@crestlinepaving.com
		james@crestlinepaving.com
		crossroadsconstruction@aol.com
		jschemp@cbr2003.com
		jschemp@cbr2003.com
		ritas@cuyahogafence.com
		dbatrucking@aol.com
		doctrucking@yahoo.com
		ebechtstein@dsbrown.com
		estimatingtax@dsbrown.com
		leonard@dsbrown.com
		dancayconstructionllc@yahoo.com
		davesasphalt@att.net
		dawn@dawnincorporated.com
		shortexc@hotmail.com
		janette@deltaasphaltco.com
		disownedinc@yahoo.com
		kristen@mouldsplantation.com
		chad@donegalconstruction.com
		kymmyr@hotmail.com
		howardbobby@yahoo.com
		evelyn@eaton-ed@gmail.com
		debbie.eaton@frontier.com
		charlman@ebonyco.com
		mbass@ebonyco.com
		amyl@ebonyco.com
		jen@eclipsecolc.com
		jen@eclipsecolc.com
		mary@ellexinc.com

Purchasing Info

Ohio Turnpike and Infrastructure Commission

email ok	102822	ERIE BLACKTOP, INC.	cschaeffer@erieblacktop.com
email ok	102822	ERIE BLACKTOP, INC.	jkoehler@erieblacktop.com
email ok	100720	ERIE MATERIALS, INC.	cschaeffer@erieblacktop.com
		ETA Development, Inc.	jkoehler@erieblacktop.com
		ETA Development, Inc.	tania@etadev.com
email ok	300704	Ever Ready Trucking, Inc.	ertrucking1987@yahoo.com
		F. BUDDIE CONTRACTING LTD.	frbuddie@sbcglobal.net
		Fiscus Transport, LLC	natalie@fiscustransport.com
		FLU-ALLEN TRUCKING LLC	FLUALLENTRUCKING@PEOPLE.CO
		Follow the River Designs, LLC DBA: Follow the	followtheriver@gmail.com
		Friedel Trucking Co., Inc.	mff5714@yahoo.com
email ok	302550	FRIEDEL TRUCKING COMPANY, INC.	tony@garciasurveyors.com
email ok	303753	GARCIA SURVEYORS INC	garzaconstructioninc@yahoo.com
		Garza Construction, Inc.	garzaconstructioninc@yahoo.com
		Gateway Electric Inc.	mail@gateway-electric.com
email ok	100859	GERKEN PAVING, INC.	dbreese@gerkenpaving.com
email ok	304052	GM EQUITY DEVELOPMENT LLC	hosanna107@gmail.com
		Goolbsy Trucking LLC	goolbsy@fuse.net
email ok	100894	GRAVELOCITY TRUCKING INC	GRAVELOCITY.TRUCKING@GMAIL.COM
email ok	100894	GREAT LAKES CONSTRUCTION CO.	gpalko@igicc.com
		Greenbrier Enterprises	mgdrina@igicc.com
		Grisson Construction, LLC	info@greenbrierenterprise.com
		Guinto Schirack Engineering	grissoncon@aol.net
		H&A Services Transportation, LLC	guinto@gsengineer.com
		Hans' Freightliner of Cleveland	idabernig@hansfreightliner.com
		Hard Knox Enterprises, Inc.	hkeinc@sbcglobal.net
email ok	301230	HI-WAY PAVING INC.	kanderton@hiwaypaving.com
		Hughes Contracting, Inc.	HCIChipSeal@aol.com
		Hunt's Trucking, LLC	mark@huntsrucking.com
email ok	104473	INDEPENDENCE EXCAVATING, INC.	bids@indexc.com
email ok	304022	INNOVATIVE ARCH. PLANNERS INC.	tbanks@lap-ssg.com
		Interstate Safety & Service Company Inc.	interstate1981@aol.com
		J.D. Williamson Construction Co., Inc.	manf@dwilliamsonconstruction.com
email ok	301687	JAVELINA CONSTRUCTION, INC.	jmls09@sbcglobal.net
		JAXS Trucking	jaxstrucking36@yahoo.com
		JMD Transport, LLC	justmovingdir@gmail.com
		Joe Simak & Sons Trucking, Inc.	mart@simaktrucking.com
		John K. Lechner Company, Inc.	Slechmer@aol.com
		John Price Trucking, Inc.	ethel4pt@sbcglobal.net
		Jubilee Excavation	jubileeexc@gmail.com
		K E S Harris Trucking, L L C	kestruck@aol.com
		K. Davis, Inc.	kevindavisinc@yahoo.com

Purchasing Info

Ohio Turnpike and Infrastructure Commission

3/29/2017 10:43 AM

email ok	101377	MS CONSULTANTS, INC.
email ok	101452	MU Trucking Inc.
email ok	103035	NORWALK CONCRETE INDUSTRIES
		OGLESBY CONSTRUCTION INC.
		Oiler Trucking
		Old Mill Acres Trucking, LLC
		OTIC
		OTIC
		OTIC
		OTIC
		OTIC
		OTIC
		OTIC
		OTIC
		P. E. Reliable Equipment Services, Inc.
		P. G. T. Construction Inc.
		Parker Corporation
email ok	300954	POK CONSTRUCTION, INC.
email ok	300334	PENN LINE SERVICE, INC.
email ok	300334	PENN LINE SERVICE, INC.
email ok	300334	PENN LINE SERVICE, INC.
email ok	303767	Performance Hydroblasting Inc.
		PERK COMPANY INC.
		Petty Group, LLC
		PKBN Hauling, LLC
		PLAN ROOM
		PLAN ROOM
		PLAN ROOM
		PLAN ROOM
		PLAN ROOM
		PLAN ROOM
		PLAN ROOM/new email** 1-12-17
email ok	301451	PLUM CONTRACTING INC.
email ok	303785	PPW BUILDERS INC.
email ok	303785	PPW BUILDERS INC.
		PPW Builders Inc.
		Precision Grading LLC
		PRECISION PAVING, INC.
email ok	303806	Quinox LLC
		R & J Solutions, Inc.
		R.J. Runge Company Inc.

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jharris@mutruckinginc.com	jharris@mutruckinginc.com
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oilertrucking@columbus.rr.com	oilertrucking@columbus.rr.com
staufer_wendy@yahoo.com	staufer_wendy@yahoo.com
victoria.kullik@ohioturnpike.org	victoria.kullik@ohioturnpike.org
kevin.polic@ohioturnpike.org	kevin.polic@ohioturnpike.org
barbara.pinzotto@ohioturnpike.org	barbara.pinzotto@ohioturnpike.org
mark.musson@ohioturnpike.org	mark.musson@ohioturnpike.org
diana.anthony@ohioturnpike.org	diana.anthony@ohioturnpike.org
tony.vacobucci@ohioturnpike.org	tony.vacobucci@ohioturnpike.org
dennis.abrecht@ohioturnpike.org	dennis.abrecht@ohioturnpike.org
helen.quisenbiller@ohioturnpike.org	helen.quisenbiller@ohioturnpike.org
julius.szahender@ohioturnpike.org	julius.szahender@ohioturnpike.org
marlin.seekely@ohioturnpike.org	marlin.seekely@ohioturnpike.org
joseph.disanis@ohioturnpike.org	joseph.disanis@ohioturnpike.org
evansexcavating@yahoo.com	evansexcavating@yahoo.com
prettygirltrucking@att.net	prettygirltrucking@att.net
parker62@windstream.net	parker62@windstream.net
pkconstruction@yahoo.com	pkconstruction@yahoo.com
chill@perimline.com	chill@perimline.com
estimating@perimline.com	estimating@perimline.com
lynn@perimline.com	lynn@perimline.com
joyce@obblaster.com	joyce@obblaster.com
estimating@perkcompany.com	estimating@perkcompany.com
npetty@pettygroupinc.com	npetty@pettygroupinc.com
pkbnhaulingltdbe@gmail.com	pkbnhaulingltdbe@gmail.com
lromano@bxohio.com	lromano@bxohio.com
lromano@bxohio.com	lromano@bxohio.com
tedb@trcc.com	tedb@trcc.com
dodoe.does@construction.com	dodoe.does@construction.com
melenia.vancey@construction.com	melenia.vancey@construction.com
richard.morris@construction.com	richard.morris@construction.com
aab3@cnnewsline.com	aab3@cnnewsline.com
obryan@mail.thetribunebook.com	obryan@mail.thetribunebook.com
jackm@plumcontractinginc.com	jackm@plumcontractinginc.com
jim@ppwbuilders.com	jim@ppwbuilders.com
sandy@ppwbuilders.com	sandy@ppwbuilders.com
sandy@ppwbuilders.com	sandy@ppwbuilders.com
ahall@precisiongradinginc.com	ahall@precisiongradinginc.com
aaron@ppaving.com	aaron@ppaving.com
cq200175@yahoo.com	cq200175@yahoo.com
n2hauling@sbcglobal.net	n2hauling@sbcglobal.net
arunge@trunge.com	arunge@trunge.com

Purchasing Info

no email	301267	R.L. WILLIAMS CONSTRUCTION INC. Rack Transport, LLC Ramos Trucking Corp Ramos Trucking Corporation RAB Contracting Company RC Anderson Inc. RDS Trucking, Inc. Reem's Trucking, LLC RICHLAND ENGINEERING LIMITED RIDGE ELECTRIC COMPANY, INC. Rietschlin Construction, Inc. Rietschlin Construction, Inc. RILEY MATERIALS INC. Riley's Transportation of Ohio Inc RK Information Services, LLC DBA: Hilljack RMI Genient LLC Rochelle Turner dba Chocolate Trucking Rocky Pine Farm LLC Roma Designs LLC Rose Trucking Rudy Construction & Excavating Inc. RWJ Wiring, Inc. S. Lockjaw Trucking SEPI Services, Inc. DBA: SEPI Trucking Seroday Trucking Inc. Sharon Rose Trucking LLC SHELLY & SANDS, INC. SHELLY & SANDS, INC. SHELLY & SANDS, INC. SHELLY COMPANY, THE SHELLY DBA H P STREICHER SHELLY MATERIALS SHERWIN-WILLIAMS COMPANY SITE SAFE LLC SITE SAFE LLC SITE SAFE LLC SMITH PAVING & EXCAVATING INC. SOLID ROCK CONSTRUCTION SERVICES LLC SPECIALIZED CONSTRUCTION INC. STATE HIGHWAY SUPPLY, INC. STATE HIGHWAY SUPPLY, INC. STEWARD SUPPLY & CONSTRUCTION Supreme Trucking, LLC SURFACE PREPARATION TECH.
email ok	101694	
no email	300373	
email ok	302795	

Ohio Turnpike and Infrastructure Commission

*** no email address ***		
no email	301267	Rack Transport, LLC Ramos Trucking Corp Ramos Trucking Corporation RAB Contracting Company RC Anderson Inc. RDS Trucking, Inc. Reem's Trucking, LLC RICHLAND ENGINEERING LIMITED RIDGE ELECTRIC COMPANY, INC. Rietschlin Construction, Inc. Rietschlin Construction, Inc. RILEY MATERIALS INC. Riley's Transportation of Ohio Inc RK Information Services, LLC DBA: Hilljack RMI Genient LLC Rochelle Turner dba Chocolate Trucking Rocky Pine Farm LLC Roma Designs LLC Rose Trucking Rudy Construction & Excavating Inc. RWJ Wiring, Inc. S. Lockjaw Trucking SEPI Services, Inc. DBA: SEPI Trucking Seroday Trucking Inc. Sharon Rose Trucking LLC SHELLY & SANDS, INC. SHELLY & SANDS, INC. SHELLY & SANDS, INC. SHELLY COMPANY, THE SHELLY DBA H P STREICHER SHELLY MATERIALS SHERWIN-WILLIAMS COMPANY SITE SAFE LLC SITE SAFE LLC SITE SAFE LLC SMITH PAVING & EXCAVATING INC. SOLID ROCK CONSTRUCTION SERVICES LLC SPECIALIZED CONSTRUCTION INC. STATE HIGHWAY SUPPLY, INC. STATE HIGHWAY SUPPLY, INC. STEWARD SUPPLY & CONSTRUCTION Supreme Trucking, LLC SURFACE PREPARATION TECH.
email ok	101694	
no email	300373	
email ok	302795	

Purchasing Info

Ohio Turnpike and Infrastructure Commission

3/29/2017 10:43 AM

		Tall View Palladium, Inc.	talviewpalladium@sbcglobal.net
		TC Randal Construction, LLC	ctrandal@aol.com
		The MAHARRIS Group	maharris@themaharrisgroup.com
email ok	300873	THOMAS GRINDING, INC.	michelle@thomasgrinding.com
		Tom Mayle & Sons Construction, Inc.	mayleconstruction@hotmail.com
email ok	300616	TRI MOR CORPORATION	frankc@trmor.com
		Tri-State Concrete Construction, Inc.	manisha@tri-statecc.com
email ok	104772	TRUMBULL CORPORATION	trumbullst@trumbullcorp.com
email ok	104772	TRUMBULL CORPORATION	woodford@trumbullcorp.com
		Twin Rivers Construction Company	jeanne@twriversconstruction.com
		TYJ Construction Inc.	g_michael.moore@yahoo.com
		U. S. Bix, Inc.	ssbix@gmail.com
		UNILLIANCE, INC.	unilliance@outlook.com
email ok	105221	UNION INDUSTRIAL CONTRACTORS INC	kinckoner@ulicconstruction.com
email ok	304175	UPRIGHT STEEL FABRICATORS LLC	jennifer@uprightsteel@aol.com
		V.I.P. Electric Co.	kevin@vipelectric.com
		Valley City Builders Supply, Inc.	sue@valleycitysupply.com
		Val's Crane Service	valecrane@yahoo.com
		Vasta Construction Co., Inc.	vastaconstruction@yahoo.com
		VELOTTA COMPANY, THE	rvelotta@velottacompany.com
email ok	301186	VERNON NAGEL INC.	snagel@nagelinc.com
email ok	303255	Viking Trucking, Inc.	suzetteh-sanjan@rtccexpress.net
		Virgil Harris Trucking, Inc.	kes.harris@yahoo.com
		Viro Gironde Construction Company	pgironda@vgconstruction.com
		VSG Trucking, LLC	vsgtrucking@yahoo.com
		W. C. Jones Asphalt Paving Co., Inc.	LEO.LUCAS1@WCJONESASPHALT.COM
		Western Reserve Mechanical, Inc.	linda@wrmech.com
		Wood Fund	woodfund@hotmail.com
		Woodland Acres, Inc.	yodersusan@gmail.com
		Wyso Enterprise Inc.	wysoenterpriseinc@yahoo.com
		Zemba Incorporated	shalazemba@zembainc.com

DRAFT

05/15/17

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Approving the Selection of the 3M Company to Supply Reflective and Non-Reflective Sheeting and Electronic Cutable Overlay Film Under Invitation No. 4292 for a Period of One Year, with the Options to Renew for Two Additional One-Year Periods, in the Total Estimated Amount of \$195,000.00

WHEREAS, the Commission advertised an Invitation for Bids to provide its requirements for furnishing retro-reflective and non-reflective sheeting and electronic cutable overlay film for a one-year period, with two available one-year options to renew; and

WHEREAS, Invitation No. 4292 was divided into six different Groups listing estimated quantities and various sizes of retro-reflective, non-reflective sheeting and electronic cutable overlay film to be used in the Commission's Sign Shop; and

WHEREAS, the Commission received three bids in response to the Invitation, and the Commission's Assistant Chief Engineer and Chief Engineer reviewed and analyzed the bids timely submitted, whose report concerning such analysis is before the Commission; and

WHEREAS, the Assistant Chief Engineer and Chief Engineer report that the lowest responsive and responsible bid received for all six Groups under Invitation No. 4292 was submitted by 3M Company, of St. Paul, Minnesota; and

WHEREAS, the Assistant Chief Engineer and Chief Engineer, reports that 3M Company proposes to furnish materials and services in accordance with the Specifications and has satisfactorily furnished similar materials to the Commission in the past, and recommend that the Commission award a Contract to 3M Company on the basis of its bid to supply the Commission's requirements for the materials for up to three years; and

WHEREAS, the Director of Contracts Administration advises that the Commission cannot obtain the materials for less than an excessive price from a bidder domiciled in Ohio, and regardless that 3M Company qualifies for consideration under the Commission's "Domestic and Ohio Preference" Policy due to its significant economic presence in Ohio with nearly 500 residents employed at its sales or distribution facilities located in the state; and

WHEREAS, the Director of Contracts Administration advises that the bids for Invitation No. 4292 were solicited on the basis of the same terms and conditions and the same specifications, and that the bid from 3M Company for Invitation No. 4292 conforms to the requirements of Ohio Revised Code Sections 5537.07 and 9.312; and

WHEREAS, the Executive Director has reviewed the reports of the Chief Engineer and the Director of Contracts Administration and concurs with the recommendation to award 3M Company the contract for Invitation No. 4292 as the lowest responsive and responsible bidder; and

WHEREAS, Commission action is requested to approve the Contract in accordance with Article V, Section 1.00 of the Commission's Bylaws because the amount of the bid received will require expenditures under Contract No. 4292 that will exceed \$150,000.00; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED by the Ohio Turnpike and Infrastructure Commission that the bid of 3M Company to furnish Commission's requirements for retroreflective and non-reflective sheeting and electronic cutable overlay film for a period of one year, is approved as the lowest responsive and responsible bid received, and the Executive Director is authorized to execute a Contract on the basis of said bid and to exercise up to two, one-year options to renew said Contract for the total estimated amount of \$195,000.00; and

FURTHER RESOLVED that the Executive Director has the authority to approve such extra work or change orders under said contracts as a result of an increase in the planned quantities, newly mandated requirements that did not exist at the time of original contract awards, or circumstances that would create a life, safety, or health threatening situation or would unduly delay the completion of the contract services or increase its costs.

(Resolution No. ____-2017 adopted May 15, 2017)



Turnpike and Infrastructure Commission

May 5, 2017

Mark R. Musson

*Director of Contract Administration
and Compliance*

Jerry N. Hruby
Chairman

Timothy J. Paradiso
Vice Chairman

Sandra K. Barber
Secretary-Treasurer

Capri S. Cafaro
Member

George F. Dixon
Member

Michael A. Peterson
Member

Jerry Wray
*Director of Transportation
Member Ex-Officio*

Timothy S. Keen
*Director of OBM
Member Ex-Officio*

Frank LaRose
Ohio Senate Member

Thomas F. Patton
Ohio House Member

Randy Cole
Executive Director

Ohio Turnpike and Infrastructure Commission
682 Prospect Street
Berea, Ohio 44017

**RE: Contract to Furnish Retroreflective and Non-Reflective Sheeting and
Electronic Cuttable Overlay Film
Invitation No. 4292**

Dear Commission Members:

Commission staff will report to you regarding the opening and analysis of the bids received in response to the subject Invitation. This is a Contract for furnishing the Commission's requirements for retroreflective and non-reflective sheeting and electronic cuttable overlay film for use in the Commission's Sign Shop for a period of one (1) year with the possibility of two (2) additional one (1) year renewals. Commission action is required for the award of the Contract in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws because the expenditures under this Invitation will exceed \$150,000.00.

In addition to the required advertising for this Invitation, the Commission posted on its website and on the Ohio Public Notice website and sent eighty-four (84) notices directly to companies interested in the Commission's Bid Invitation for retroreflective and non-reflective sheeting and electronic cuttable overlay film. On April 4, 2017, the Commission received three (3) bids. (See enclosed).

By memorandum dated April 12, 2017 (attached), the Assistant Chief Engineer and the Chief Engineer state that the apparent low bid for the six (6) Groups under Invitation No. 4292 was submitted by **3M Company of St. Paul, Minnesota** based on the estimated quantities stated in the Invitation. The Assistant Chief Engineer and the Chief Engineer further state that this bidder proposes to furnish material and services in accordance with the Specifications, and the bid amount is below the estimated expenditures for this Contract. In addition, this bidder has satisfactorily furnished similar materials to the Commission in the past. Based on the unit pricing submitted, the Commission's requirements for quantities are estimated in the amount of \$48,175.00 per year. However, to accommodate contingencies that may arise without the need to obtain additional Commission authorization to purchase additional materials exceeding the estimated quantities, Commission approval is sought to fulfill its requirements for these materials under the contract for an estimated \$65,000.00 per year. Therefore, the Chief Engineer recommends that a Contract award be made to 3M Company for the initial one (1) year Contract term, with two one-year options to renew for the total estimated amount of \$195,000.00.

This Department has reviewed the Invitation for Bids, the pertinent documents received and the actions taken by the Commission's administrative officers with respect to the

682 Prospect Street, Berea, Ohio 44017-2799 Phone: (440) 234-2081

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Serving the nation - The James W. Shocknessy Ohio Turnpike

Ohio Turnpike and Infrastructure Commission
Invitation No. 4292
May 5, 2017
Page Two

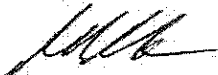
solicitation of bids. I have also reviewed the proof of publication of this Invitation as published in *The Daily Reporter* and found such publication to be legally satisfactory. All legal requirements have been performed and bids were solicited on the basis of the same terms, conditions and specifications with respect to all bidders and potential bidders.

The bid of 3M Company for Invitation No. 4292 conforms to the requirements of Sections 5537.07 and 9.312 of the Ohio Revised Code. In addition, although Ohio Revised Code Section 9.24 does not apply to the funding of this Contract, I have also verified through the Ohio Auditor of State's Office that there are no findings for recovery issued against 3M Company.

Based on all of the foregoing, I am of the opinion that the bid of 3M Company was the lowest responsive and responsible bid received, and I concur with the recommendation of the Chief Engineer.

Accordingly, if the foregoing satisfies you that the bid submitted by 3M Company for the performance of Invitation No. 4292 is the lowest responsive and responsible bid received, you may approve the award of a one (1) year Contract to 3M Company, with two (2) possible one (1) year renewals, which will be exercised upon satisfactory performance evaluations by the Engineering staff, through the resolution presented for your consideration.

Very truly yours,



Mark R. Musson
Director, Contracts Administration

Attachments

cc: Executive Director
Chief Engineer
CFO/Comptroller
General Counsel
Maintenance Engineer
Procurement Manager
MBE/DBE Manager



Ohio
Turnpike
and
Infrastructure
Commission

Inter-Office Communication

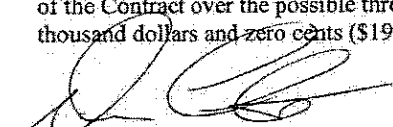
TO: Director, Contracts Administration
FROM: Assistant Chief Engineer & Chief Engineer
DATE: May 5, 2017
SUBJECT: Invitation No. 4292 - For Furnishing Retro-reflective and Non-Reflective Sheeting and Electronic-Cuttable Overlay Film


I have reviewed the bids received in response to the subject Invitation and they are forwarded herewith.

The apparent low bid was submitted by 3M Company, St. Paul, Minnesota. This bidder proposes to furnish material and services in accordance with the Specifications. Additionally, this bidder has provided similar material to the Commission in the past, and has performed satisfactorily. Furthermore, this bid is below the total annual estimated cost.

I therefore recommend that a blanket contract award be made to 3M Company, St. Paul, Minnesota, with an expiration date one year from the effective date of contract execution, or upon the expenditure of the established dollar amount, whichever should occur first. Additionally, the subject Contract has provisions for two (2), one (1) year extensions, which may be exercised in the future.

Inasmuch as the material quantities are estimated, it is recommended that the award be in the amount of eighty thousand dollars (\$85,000.00). The anticipated full value of the Contract over the possible three-year term is estimated at two hundred forty thousand dollars and zero cents (\$195,000.00).


Dennis C. Albrecht, Jr., P.E.
Assistant Chief Engineer


Anthony D. Yacobucci, P.E.
Chief Engineer

C: Attachment
Executive Director
General Counsel
CFO/Comptroller
Procurement Manager
Administrative Assistant - CE

(Estimated Cost: \$300,000.00)

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION
882 PROSPECT STREET
BEREA, OHIO 44017
PROCUREMENT SECTION

BID INVITATION NO. 4293

FOR FURNISHING RETRO-REFLECTIVE AND NON-REFLECTIVE SHEETING AND ELECTRONIC CUTTABLE OVERLAY FILM

OPENING DATE - APRIL 4, 2017

BIDDER	TOTAL GROUP I	TOTAL GROUP II	TOTAL GROUP III	TOTAL GROUP IV	TOTAL GROUP V	TOTAL GROUP VI	GRAND TOTAL	TERMS
3M Company 3M Center, Bldg. 225-4N-14 St. Paul, MN 55144-1000 Matthew Leibel Telephone: 651/737-8279 Fax: 888/346-9793 Email: tldgroup@mim.com	\$320.00	\$3,600.00	\$35,000.00	\$4,875.00	\$750.00	\$3,630.00	\$48,175.00	NET
Avery Dennison Corporation 7542 N. Natchez Avenue Niles, IL 60714 Yasu Masaka Telephone: 847/686-7226 Fax: 847/647-6887 Email: yasu.masaka@averydennison.com	\$325.00	\$3,600.00	\$39,600.00	\$4,900.00	\$699.00	\$3,960.00	\$53,084.00	NET
Oratol Americas, Inc. 120 Darling Drive Avon, CT 06001 Rebecca Cavazuti Telephone: 860/676-7100 Fax: 800/895-0951 Email: rebecca.cavazuti@oratol.com	NO BID	\$4,150.00	NO BID	\$7,475.00	\$1,041.00	\$4,080.00	\$16,746.00	NET

INV. 4292

04850008 04850010 04850008 - SIGN MATERIAL, NON-REFLECTIVE 04850010 - SIGN MATERIAL, REFLECTIVE

Clear	Import	Sort by Vendor Number	Sort by Vendor Name	Hide Address & Phone	Unhide Address & Phone	Verify Email 1	Reconfirm Email 1	Sort by Email Address 1	Send All Email 1	Verify Email 2	Reconfirm Email 2	Sort by Email Address 2	Send All Email 2	Print Preview	Print Report	Save As
Sort by Email Status	Vendor #															
email ok	103584	3M TRAFFIC SAFETY SYSTEMS DIV.				tdgroup@mmn.com		tdgroup@mmn.com		tdgroup@mmn.com		tdgroup@mmn.com				
email ok	303202	7 D MARKETING, INC.				ioe@7dmarketing.com		ioe@7dmarketing.com		ioe@7dmarketing.com		ioe@7dmarketing.com				
email ok	300247	A & A SAFETY, INC.				ethan@aasafetyinc.com		ethan@aasafetyinc.com		ethan@aasafetyinc.com		ethan@aasafetyinc.com				
email ok	300247	A & A SAFETY, INC.				tr.obrien@aasafetyinc.com		tr.obrien@aasafetyinc.com		tr.obrien@aasafetyinc.com		tr.obrien@aasafetyinc.com				
email ok	303658	ABCO SAFETY				skroger@abcsafety.com		skroger@abcsafety.com		skroger@abcsafety.com		skroger@abcsafety.com				
email ok	302039	ADVANTAGE SIGN & GRAPHIC SOL.				cyndw@advantagecs.com		cyndw@advantagecs.com		cyndw@advantagecs.com		cyndw@advantagecs.com				
email ok	302039	ADVANTAGE SIGN & GRAPHIC SOL.				tom@advantagecs.com		tom@advantagecs.com		tom@advantagecs.com		tom@advantagecs.com				
email ok	301716A	AIRGAS SAFETY INC.				dennis.evans@airgas.com		dennis.evans@airgas.com		dennis.evans@airgas.com		dennis.evans@airgas.com				
email ok	303334	ALN CONSULTING				alncsulting@yahoo.com		alncsulting@yahoo.com		alncsulting@yahoo.com		alncsulting@yahoo.com				
email ok	303087	AMERICAN ROADWAY LOGISTICS				gwilson@arinc.us		gwilson@arinc.us		gwilson@arinc.us		gwilson@arinc.us				
email ok	303087	AMERICAN ROADWAY LOGISTICS				hclaxton@arinc.us		hclaxton@arinc.us		hclaxton@arinc.us		hclaxton@arinc.us				
email ok	303087	AMERICAN ROADWAY LOGISTICS				claxton@arinc.us		claxton@arinc.us		claxton@arinc.us		claxton@arinc.us				
email ok	303932	AMERICAN SIGN PRODUCTS				jasons@americasignproducts.com		jasons@americasignproducts.com		jasons@americasignproducts.com		jasons@americasignproducts.com				
email ok	301839	AMERICAN TRAFFIC SAFETY MTRLS.				sandi@atsmnc.com		sandi@atsmnc.com		sandi@atsmnc.com		sandi@atsmnc.com				
email ok	103253	AVERY DENNISON CORPORATION				yasu.masaka@averydennison.com		yasu.masaka@averydennison.com		yasu.masaka@averydennison.com		yasu.masaka@averydennison.com				
email ok	302158	BNO INTL. TRADING CO., INC.				bnoiltrade@madbbs.com		bnoiltrade@madbbs.com		bnoiltrade@madbbs.com		bnoiltrade@madbbs.com				
email ok	303194	BRONER GLOVE & SAFETY				broser@broner.com		broser@broner.com		broser@broner.com		broser@broner.com				
email ok	303194	BRONER GLOVE & SAFETY				gwaun@broner.com		gwaun@broner.com		gwaun@broner.com		gwaun@broner.com				
email ok	303194	BRONER GLOVE & SAFETY				safety@broner.com		safety@broner.com		safety@broner.com		safety@broner.com				
email ok	302595	CITY APPAREL				akramer@cityapparel.net		akramer@cityapparel.net		akramer@cityapparel.net		akramer@cityapparel.net				
email ok	302595	CITY APPAREL				hwenling@cityapparel.net		hwenling@cityapparel.net		hwenling@cityapparel.net		hwenling@cityapparel.net				
email ok	301235	CONSOLIDATED BARRICADES				consolidatedbarricades@frontier.net		consolidatedbarricades@frontier.net		consolidatedbarricades@frontier.net		consolidatedbarricades@frontier.net				
email ok	303475	CONSTRUCTION EQUIP. & SUPPLY				dblakey@ces-co.net		dblakey@ces-co.net		dblakey@ces-co.net		dblakey@ces-co.net				
email ok	303475	CONSTRUCTION EQUIP. & SUPPLY				dshupe@ces-co.net		dshupe@ces-co.net		dshupe@ces-co.net		dshupe@ces-co.net				
email ok	300849	CROWN TECHNOLOGY, LLC				sales@crowthermo.com		sales@crowthermo.com		sales@crowthermo.com		sales@crowthermo.com				
email ok	302971	CUSTOM PRODUCTS CORPORATION				heid@cpcsigns.com		heid@cpcsigns.com		heid@cpcsigns.com		heid@cpcsigns.com				
email ok	303667	DECKER SUPPLY CO. INC.				bedingerb@deckerpost.com		bedingerb@deckerpost.com		bedingerb@deckerpost.com		bedingerb@deckerpost.com				
email ok	303667	DECKER SUPPLY CO. INC.				gregfrank@deckersupply.com		gregfrank@deckersupply.com		gregfrank@deckersupply.com		gregfrank@deckersupply.com				
email ok	302498	DICKE SAFETY PRODUCTS				todd@dicke-tool.com		todd@dicke-tool.com		todd@dicke-tool.com		todd@dicke-tool.com				
email ok	300086	DREIER & MALLER, INC.				info@dreierandmaller.com		info@dreierandmaller.com		info@dreierandmaller.com		info@dreierandmaller.com				
email ok	400009	DYNAMIC CURRENTS CORP.				johnisole@dynamiccurrents.com		johnisole@dynamiccurrents.com		johnisole@dynamiccurrents.com		johnisole@dynamiccurrents.com				
email ok	300095	E.T. ELECTRIC LTD.				friz@et-elect.com		friz@et-elect.com		friz@et-elect.com		friz@et-elect.com				
email ok	300341	EASTERN METAL/USA SIGN				customerservice@usa-sign.com		customerservice@usa-sign.com		customerservice@usa-sign.com		customerservice@usa-sign.com				
email ok	300341	EASTERN METAL/USA SIGN				sjordan@usa-sign.com		sjordan@usa-sign.com		sjordan@usa-sign.com		sjordan@usa-sign.com				

Purchasing Info

Ohio Turnpike and Infrastructure Commission

3/21/2017 8:12 AM

email ok	100700	EMEDCO, INC.
email ok	104471	EXPANDED SUPPLY PRODUCTS, INC.
email ok	104471	EXPANDED SUPPLY PRODUCTS, INC.
email ok	100747C	FASTENAL COMPANY
email ok	100747C	FASTENAL COMPANY
email ok	100755	FEDERAL FIRE EQUIPMENT, INC.
email ok	303749	FELLERS INC
email ok	300898	FLASH INDUSTRIES
		GARDEN STATE HIGHWAY PRODUCTS
email ok	103871	GLOBAL INDUSTRIAL EQUIPMENT
email ok	102186A	GRAINGER
email ok	102186A	GRAINGER
email ok	302869	GRAPHIC EXPRESSIONS SIGNS
email ok	101415	GRAVOTECH
email ok	302913	GREGORY, INC.
email ok	302655	HALL SIGNS INC.
email ok	100995	HYATT'S GRAPHIC SUPPLY INC.
email ok	101008	INDUSTRIAL SAFETY PRODUCTS
email ok	101008	INDUSTRIAL SAFETY PRODUCTS
email ok	302617	INNERFACE ARCHITECTURAL SIGN
email ok	300257	INTERSTATE SAFETY & SERVICE CO
email ok	104353	KENT ADHESIVE PRODUCTS COMPANY
email ok	302815	KORMAN SIGNS, INC.
email ok	302815	KORMAN SIGNS, INC.
email ok	303621	KSK VISUAL INGENUITY
email ok	100105	LABELMASTER
email ok	101142	LAIRD PLASTICS, INC.
email ok	101142	LAIRD PLASTICS, INC.
email ok	303324	LIGHTLE ENTERPRISES OF OHIO
email ok	303324	LIGHTLE ENTERPRISES OF OHIO
email ok	301840A	LOWE'S
email ok	301840A	LOWE'S
email ok	302903	M.P. DORY CO.
email ok	302903	M.P. DORY CO.
no email	302343	MC SIGN COMPANY
email ok	304204	MD SOLUTIONS
email ok	303113	MSC INDUSTRIAL SUPPLY
email ok	301941	MTS SAFETY PRODUCTS
email ok	303002	NEWCOM WIRELESS SERVICES
email ok	301435	NIPPON CARBIDE INDUSTRIES USA
email ok	303605	NORTHERN SAFETY COMPANY
email ok	101488	O.P.I. CORRECTIONAL INDUSTRIES
email ok	302120	OHIO LOGOS, INC.
email ok	300656	OHIO SPORTING GOODS, INC.
email ok	303811	ORAFOL AMERICAS INC.

brandon_lehmann@emedco.com	brandon_lehmann@emedco.com
charlie_kah3771@gmail.com	charlie_kah3771@gmail.com
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cdobow@fastenal.com	cdobow@fastenal.com
federalfire@aol.com	federalfire@aol.com
cyndi_moliner@fellers.com	cyndi_moliner@fellers.com
carolsue@flash.net	carolsue@flash.net
lborero@globalindustrial.com	lborero@globalindustrial.com
jordan_nauman@grainger.com	jordan_nauman@grainger.com
michaelnefro@grainger.com	michaelnefro@grainger.com
sales@designsmore.com	sales@designsmore.com
askservice@us.gravotech.com	askservice@us.gravotech.com
jfredericks@gregory1.com	jfredericks@gregory1.com
bids@hallsigns.com	bids@hallsigns.com
gshapiro@hyatts.com	gshapiro@hyatts.com
imiller@indsaf.com	imiller@indsaf.com
mcastro@indsaf.com	mcastro@indsaf.com
dsawilke@innerfacesign.com	dsawilke@innerfacesign.com
interstate1981@aol.com	interstate1981@aol.com
kriegentech@kapco.com	kriegentech@kapco.com
lam@kormansigns.com	lam@kormansigns.com
websales@kormansigns.com	websales@kormansigns.com
maria@ksk.com	maria@ksk.com
mrodrigues@labelmaster.com	mrodrigues@labelmaster.com
houzman@lairdplastics.com	houzman@lairdplastics.com
sgrillo@lairdplastics.com	sgrillo@lairdplastics.com
dlighle@lightleenterprises.com	dlighle@lightleenterprises.com
info@lightleenterprises.com	info@lightleenterprises.com
frank_ringle@store.lowes.com	frank_ringle@store.lowes.com
heidi_r_mendoza@store.lowes.com	heidi_r_mendoza@store.lowes.com
bob@mpdory.com	bob@mpdory.com
tom@mpdory.com	tom@mpdory.com
*** no email address ***	
neil@md-signs.com	neil@md-signs.com
continiv@mscdirect.com	continiv@mscdirect.com
ann148@mts-safety.com	ann148@mts-safety.com
dov_koblovsky@newcomglobal.com	dov_koblovsky@newcomglobal.com
msuarez@nikkalle.com	msuarez@nikkalle.com
pascalise@northernsafety.com	pascalise@northernsafety.com
john_lyon@odrc.state.oh.us	john_lyon@odrc.state.oh.us
rose@interstatelogos.com	rose@interstatelogos.com
edark7006@hotmail.com	edark7006@hotmail.com
rebecca_cavazuli@orafol.com	rebecca_cavazuli@orafol.com

add on from previous bid

Purchasing Info

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Ohio Turnpike and Infrastructure Commission

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DRAFT

05/15/17

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Authorizing Participation in the ODOT Cooperative Purchasing Program Contract 018-18 for Road Salt During the 2017/2018 Winter Season

WHEREAS, the Ohio Turnpike and Infrastructure Commission ("Commission") is authorized to participate in contracts awarded by the Ohio Department of Transportation ("ODOT") for the purchase of machinery, materials, supplies, or other articles under Section 5513.01(B) of the Ohio Revised Code; and

WHEREAS, Commission staff has determined that the volume pricing ODOT is able to obtain from salt suppliers is significantly less than the bids the Commission obtains for fulfilling its salt requirements; and

WHEREAS, the Commission's Maintenance Engineer, has recommended the following quantities of rock salt be submitted to ODOT for inclusion in the bid invitation for the 2017/2018 Winter Season under the ODOT Cooperative Purchasing Program for the counties where the following Delivery Locations are located:

<u>Delivery Location</u>	<u>Estimated Tons for Winter Use</u>
Kunkle MB (Williams Co.)	2,500
Interchange 34 (Fulton Co.)	500
Swanton MB (Fulton Co.)	1,800
TP 59 (Lucas Co.)	400
Elmore MB (Ottawa Co.)	4,500
River Road (Sandusky Co.)	800
Castalia MB (Erie Co.)	3,800
Humm Road (Erie Co.)	2,300
Amherst MB (Lorain Co.)	6,000
TP 161 (Cuyahoga Co.)	5,000
Boston MB (Summit Co.)	8,000
TP 187 (Portage Co.)	2,500
Hiram MB (Portage Co.)	5,500
TP 218 (Mahoning Co.)	3,900
Canfield MB (Mahoning Co.)	4,000
TOTAL TONNAGE:	51,500

WHEREAS, the ODOT Winter Use Contract will require that the Commission will need to accept at least 90% of the Commission's estimated quantities, but allows for the Commission to purchase up to 110% of its estimated amount at the contract price from October 1, 2017 through April 30, 2018; and

WHEREAS, the Director of Contracts Administration advises that, in accordance with Section 5513.01(B) of the Ohio Revised Code, the Commission is eligible to participate in contracts into which the Director of Transportation has entered for the purchase of machinery, materials, supplies, or other articles, provided that the Commission shall file with the Director a certified copy of the resolution authorizing to participate in such contracts and agreeing to be bound by such terms and conditions as the Director prescribes; and

WHEREAS, the Chief Engineer and the Executive Director recommend that the Commission authorize participation in the ODOT Cooperative Purchasing contract(s) for sodium chloride in the counties specified for the above-referenced delivery locations.

WHEREAS, the Commission has considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED that the Ohio Turnpike and Infrastructure Commission hereby agrees to participate in the Ohio Department of Transportation Annual Winter Road Salt Bid (Invitation No. 018-18) in accordance with Section 5513.01(B) of the Revised Code, and that the Executive Director is authorized to take any and all actions necessary in the name of the Ohio Turnpike and Infrastructure Commission

concerning its participation in the ODOT Contract for Road Salt during the winter of 2017/2018 ("Winter Road Salt Contract"); and

FURTHER RESOLVED, that the Commission hereby requests, as part of ODOT's agreement to participate in the Winter Road Salt Contract, a total of 51,500 tons of Sodium Chloride (Road Salt) that the Commission agrees to purchase from its awarded salt supplier for each of the above-specified Delivery Locations in the subtotal quantities provided as the Estimated Winter Use at the bid price per ton awarded by the Director of Transportation, and the Commission agrees to purchase a minimum of 90% of its above-requested salt quantities from its awarded salt supplier(s) during the Contract term of October 1, 2017 through April 30, 2018; and

FURTHER RESOLVED, that the Commission hereby agrees to be bound by all terms and conditions established under the Winter Road Salt Contract resulting from Bid Number 018-18 and acknowledges that upon award of the Contract by the Director of Transportation it shall be bound by all such terms and conditions included in the contract and that upon the signing of the Winter Road Salt Contract by the Director of Transportation, the agreement shall effectively form a contract between the awarded salt supplier(s) and the Commission; and

FURTHER RESOLVED, that the Commission hereby agrees to place orders under the Winter Road Salt Contract directly with the awarded salt supplier(s) and make payments directly to the awarded salt supplier(s) on a 30 day net basis for all road salt received under the Winter Road Salt Contract, and the Commission agrees to be solely responsible for resolving all claims or disputes arising out of its participation in the Winter Road Salt Contract and agrees to hold the Department of Transportation harmless for any claims, actions, expenses, or other damages arising out of the Commission's participation in the Winter Road Salt Contract; and

FURTHER RESOLVED, that the Commission instructs the Maintenance Engineer to issue a report back to the Commission indicating the results of the ODOT bidding process; and

FURTHER RESOLVED, that the Commission authorizes and instructs the Executive Director to take all necessary actions to cause the Commission to participate in the ODOT Cooperative Purchasing Contract(s) for the purchase of road salt resulting from Bid Invitation No. 018-18; and

FURTHER RESOLVED, that the Executive Director is authorized to submit a certified copy of this Resolution to the Director of Transportation providing the Commission's authorization and commitment to participate in the ODOT Cooperative Purchasing Contract(s) for the purchase of road salt resulting from Bid Invitation No. 018-18 in the quantities and at the delivery sites as referenced above.

(Resolution No. ____-2017 adopted May 15, 2017)



Ohio Turnpike and Infrastructure Commission

Mark R. Musson

Director of Contract Administration

Jerry N. Hruby
Chairman

Timothy J. Paradiso
Vice Chairman

Sandra K. Barber
Secretary-Treasurer

Capri S. Cafaro
Member

George F. Dixon
Member

Michael A. Peterson
Member

Jerry Wray
*Director of Transportation
Member Ex-Officio*

Timothy S. Keen
*Director of GSA
Member Ex-Officio*

Frank LaRose
Ohio Senate Member

Thomas F. Patton
Ohio House Member

Randy Cole
Executive Director

May 5, 2017

Ohio Turnpike and Infrastructure Commission
682 Prospect Street
Berea, Ohio 44017

RE: Authorization to Participate in the ODOT Cooperative Purchasing Contract to Supply Road Salt for 2017/2018 Snow and Ice Season

Dear Commission Members:

The Maintenance Engineer submitted the attached table providing the estimated quantities for the recommendation that the Commission participate in the ODOT Cooperative Purchasing Program contract(s) for Road Salt for the 2017/2018 snow and ice season.

It is anticipated that the cost to acquire the Commission's requirements for Road Salt under the ODOT Cooperative Purchasing Program ("Winter Road Salt Contract") at the fifteen locations recommended by the Maintenance Engineer will exceed \$150,000.00, and Commission action is necessary to authorize participation in the ODOT contract in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws.

With adoption of the resolution placed before you, the Commission is agreeing to participate in the ODOT Cooperative Purchasing contract(s) for Road Salt and purchase an estimated 51,500 tons of Road Salt during the 2017/2018 Winter Season. With this agreement, the Commission is committing to be bound by all terms and conditions prescribed by the Director of Transportation in the Winter Road Salt Contract resulting from the invitation to bid. The terms, conditions and specifications contained in the ODOT bid invitation for Road Salt are substantially similar to the terms the Commission imposes directly on its vendors. The Commission is effectively agreeing to step into the shoes of ODOT under the Winter Road Salt Contract when making transactions with the selected supplier(s). One of the requirements that the Commission is required to observe and perform is the commitment to order a minimum of 90% of the estimated quantities the Commission provides to ODOT for inclusion in the bid. The Commission is further guaranteed the awarded bid price for quantities up to 110% of the estimated quantities.

With adoption of the resolution, the Commission is also agreeing to assume responsibility for resolving all claims or disputes with the supplier(s) arising out of its participation in the Winter Road Salt Contract and agreeing to waive any claims, actions,

682 Prospect Street, Berea, Ohio 44017-2799 Phone: (440) 234-2081

www.ohioturnpike.org

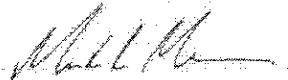
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ODOT Cooperative Purchasing Contract
Rock Salt for 2017/2018
May 5, 2017
Page 2 of 2

expenses, or other damages that the Commission may have against ODOT or its employees arising from its participation in the contract.

The Commission's Maintenance Engineer will issue a final report back to the Commission indicating the results of the ODOT Cooperative Purchasing Program bidding process, and a more precise estimate of costs for procurement of the sodium chloride.

Very truly yours,



Mark R. Musson
Director, Contracts Administration

Enclosure

cc: Executive Director
Chief Engineer
CFO/Comptroller
General Counsel
Maintenance Engineer
Procurement Manager

SODIUM CHLORIDE QUANTITY COMPUTATION (WINTER 2017/2018) - ESTIMATED QUANTITY EQUAL TO MAXIMUM HISTORIC PER LOCATION

ITEM	COUNTY	LOCATION	DOSE CAPACITY	AVERAGE HISTORIC USAGE	MAXIMUM HISTORIC USAGE	ESTIMATED STOCKPILE	ESTIMATED STOCKPILE QUANTITY	INVENTORY PLUS PRE-FILL QUANTITY	ESTIMATED QUANTITY	EST. QTY. LESS STOCKPILE	WINTER QUANTITY	2016-2017 USE PRICES	2016-2017 COST	CONTRACT MAX (10%)	CONTRACT MIN (90%)	TOTAL AVAILABLE	% ± MAX HISTORIC	NAC avail. using inc. plus 50%	DOSE CAPACITY	P MINIMUM HISTORIC USAGE	Q ± N.O.P. DOSE CAPACITY (MIN. USAGE)	R ± N.O.P. AMOUNT OVER DOSE CAPACITY (MAX. USAGE)
1	WILLIAMS	KIRKLE	4,200	3,338	6,250	2013/2014	2,000	0	5,000	3,000	2,500	\$3.28	\$13,200.00	2,700	2,250	6,750	3.4%	6,250	4,200	1,050	48	1,208
2	ELSTON	SWANTON	4,200	3,303	5,500	2013/2014	2,000	0	5,000	3,000	2,500	\$3.28	\$13,200.00	2,700	2,250	6,750	3.4%	6,250	4,200	1,050	48	1,208
3	LUCAS	TP 59	2,800	1,407	2,250	2002/2003	2,000	0	2,800	2,100	1,800	\$3.41	\$15,548.00	440	360	2,440	0.3%	2,100	2,800	1,175	135	2,085
4	OTTAWA	ELMORE	2,800	5,332	9,451	2013/2014	4,800	0	5,500	5,500	5,000	\$3.28	\$17,744.00	4,950	4,050	9,000	0.0%	8,550	2,800	1,729	117	3,100
5	WYOMING	TP 16	2,800	5,332	9,451	2013/2014	4,800	0	5,500	5,500	5,000	\$3.28	\$17,744.00	4,950	4,050	9,000	0.0%	8,550	2,800	1,729	117	3,100
6	WYOMING	CASTALA	2,800	4,863	8,582	2004/2005	4,600	0	4,600	3,800	3,500	\$3.61	\$13,656.00	880	720	3,360	1.0%	3,220	2,800	619	190	360
7	WYOMING	JUMP RD	2,800	4,863	8,582	2004/2005	4,600	0	4,600	3,800	3,500	\$3.61	\$13,656.00	880	720	3,360	1.0%	3,220	2,800	619	190	360
8	LOUISIANA	HARVEST	2,800	2,532	5,173	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
9	LOUISIANA	TP 16	2,800	2,532	5,173	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
10	LOUISIANA	TP 16	2,800	2,532	5,173	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
11	LOUISIANA	TP 16	2,800	2,532	5,173	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
12	LOUISIANA	TP 16	2,800	2,532	5,173	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
13	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
14	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
15	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
16	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
17	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
18	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
19	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
20	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
21	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
22	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
23	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
24	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
25	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
26	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
27	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
28	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
29	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
30	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
31	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
32	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
33	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
34	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
35	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
36	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
37	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
38	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
39	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
40	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
41	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
42	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
43	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
44	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
45	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
46	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
47	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
48	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
49	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
50	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
51	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
52	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150
53	LOUISIANA	TP 218	2,800	4,208	6,571	2013/2014	2,800	0	2,800	2,500	2,100	\$3.28	\$9,176.00	2,550	2,050	4,600	1.8%	4,200	2,800	1,400	150	150

DRAFT

05/15/17

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Authorizing the Acquisition of Software, Professional Services and Maintenance Support for the OnBase Document Management System and Workflow Solution from Prime AE Group, Inc. in the Total Amount of \$172,804.92

WHEREAS, pursuant to Resolution No. 32-2003, adopted on July 21, 2003, the Executive Director is authorized to participate in state contracts under the Ohio Department of Administrative Services ("DAS") Cooperative Purchasing Program, through which members may purchase supplies, services, equipment and other materials in accordance with Ohio Revised Code Section 125.04; and

WHEREAS, the Commission issued a pricing solicitation for Document Imaging Services, Document Management System and Workflow Process Solution to companies having a DAS state term schedule contract in place, and the Commission selected Prime AE Group, Inc. ("PrimeAE") and its proposed OnBase software solution developed by Hyland Software, Inc., of Westlake, Ohio, based on the responses to the pricing solicitation; and

WHEREAS, after the Commission initially deployed the OnBase software in its payroll office to assist in storing and organizing its electronic documents, an evaluation team determined that the expansion of an OnBase document management system and workflow solution to the Human Resources Department will generate cost savings for the Commission; and

WHEREAS, the evaluation team has recommended modifying the agreement with PrimeAE to license the additional software for the OnBase system and provide the professional services necessary to implement a solution for its onboarding workflow process based on its cost proposal, dated March 27, 2017, to deliver an employee onboarding process workflow solution; and

WHEREAS, the software licenses and professional services necessary to implement the OnBase Solution for the Human Resources Department onboarding process are available from PrimeAE under state term schedule contracts (Schedule No. 533272-3, Index No. STS-033 and Schedule No. 800448, Index No. STS-364, respectively) for \$146,174.93, plus an additional \$26,629.99 per year for Hyland and PrimeAE to provide the necessary maintenance support for the system; and

WHEREAS, Commission action is necessary under Article V, Section 1.00 of the Commission's Bylaws because the expenditure required to purchase and maintain the software will exceed \$150,000.00; and

WHEREAS, the Executive Director has reviewed the evaluation and report of the Evaluation Team and concurs with the recommendation that the Commission approve the purchase of employee onboarding process workflow solution from PrimeAE through the DAS Cooperative Purchasing Program; and

WHEREAS, the Commission has duly considered such recommendation.

NOW, THEREFORE, BE IT

RESOLVED by the Ohio Turnpike and Infrastructure Commission that the acquisition of the software, professional services and maintenance support for the OnBase Document Management System and Workflow Solution for the Human Resources employee onboarding process from PrimeAE through the DAS Cooperative Purchasing Program under DAS Contract Schedule No. 533272-3, Index No. STS-033 and Schedule No. 800448, Index No. STS-364, in the total amount of \$146,174.93, is approved; and

FURTHER RESOLVED that obtaining the maintenance and technical support necessary for the OnBase Document Management System and Workflow Solution in the additional amount of \$26,629.99 per year is approved; and

FURTHER RESOLVED that the Executive Director has the authority under Article V, Section 1.00 of the Bylaws to approve extra work or change orders to perform additional services, acquire additional quantities or fulfill newly mandated requirements for the OnBase Document Management System and Workflow Solution that do not exceed the Executive Director's original contracting authority, or such extra work or change orders as a result of circumstances that would create a life, safety, or health threatening situation or would unduly delay the completion or increase the costs of the project.

(Resolution No. ____-2017 adopted May 15, 2017)



INTEROFFICE MEMORANDUM

DATE: May 3, 2017

TO: Randy Cole, Executive Director

FROM: Marty Seekely, CFO/Comptroller
Matt Cole, Director of Administration
Chriss Pogorelc, Technology Manager
Mark Musson, Contracts Administration

RE: OnBase Document/Workflow Management Solution
Human Resource

The Commission issued a Pricing Solicitation for Document Imaging Services, Document Management System and Workflow Process Solution in the Fall of 2013. Based on the responses to the Solicitation, the Commission selected PrimeAE (formerly, 3SG Corporation), a certified SBE/MBE, and its proposed OnBase Solution. PrimeAE's services and its proposed OnBase Solution, available from Hyland Software, Inc. through PrimeAE, are offered under state term schedule contracts (Schedule No. 800448, Index No. STS-364 and Schedule No. 533272-3, Index No. STS-033, respectively).

The Commission issued purchase orders for PrimeAE to deliver the services and software necessary to migrate the electronic documents generated in Payroll from its current document management system into OnBase. Once Payroll's migration to the new Document Management System was complete, the Commission anticipated strategically expanding the deployment of the OnBase system to other departments and workflow processes.

The Commission's staff has evaluated how to best scale-up the use of OnBase. After considering several departments and processes, the team focused on two processes that the OnBase system could readily incorporate into its workflow functionality. The team focused on the primarily intra-departmental employee new hire and promotional onboarding process and the inter-departmental process for executing capital projects.

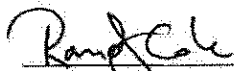
After analyzing the workflow for each function, the team obtained proposals from PrimeAE to implement an automated solution through the OnBase system. PrimeAE submitted the attached revised cost proposal dated March 27, 2017 to deliver an employee onboarding process workflow solution for \$146,174.93. The proposed cost includes \$93,324.93 to license the necessary additional software and \$52,850.00 for the required professional services to implement the solution, and an additional \$26,629.99 per year is required for Hyland and PrimeAE to provide maintenance support for the system.

Due to the one-time purchases necessary to obtain the solution, many of the software licensing costs can be shared between the onboarding process and executing capital projects. However, the complexity and multiple sub-processes involved in delivering capital projects causes the solution to more than double in price even when allocating 100% of the one-time costs for the enterprise software licenses to the onboarding solution. Accordingly, the team focused its analysis on the more budget compatible onboarding workflow component.

Using the workflow analysis, the team identified the annual labor and employee cost savings that the solution is anticipated to deliver through automating the onboarding workflow processes. Applying the hourly amount that each employee receives in compensation to perform their functions in the onboarding process generated a return-on-investment analysis to determine whether the cost proposal is justified. The enclosed spreadsheet identifies the estimated hours for each employee to manually perform the required tasks to onboard each new and promoted employee over during a year that could be automated through the OnBase solution. Based on the hourly cost to the Commission for those employees to perform the tasks susceptible to automation, the annual labor cost savings resulting from the 2,754 employee-hours saved through the OnBase workflow solution in the onboarding process is \$108,762.26 per year, not including benefits or nonworking time or \$192,747.22 including benefits and nonworking time. Accordingly, the breakeven point for investing in the document management workflow solution for the onboarding process is approximately 1.82 or 1.02 years, as detailed in the enclosed return on investment pro forma.

The evaluation team recommends that the Commission move forward with deploying the OnBase solution as described in the proposal from PrimeAE, dated March 27, 2017. Once the onboarding workflow is incorporated into the OnBase solution, the evaluation team further recommends selecting additional processes for automation to spread the one-time acquisition costs for the enterprise-wide software licenses among a broader array of workflow functions, including possibly capital projects, accounts payable, pool car assignments, etc... Continuing to further deploy the OnBase solution from Payroll to HR and beyond will help amortize the costs and return further dividends in the form of labor cost avoidance.

Approved:



Randy Cole
Executive Director

Human Resources Outsourcing Process
(3) Analysis for Oracle, Incentra, Management and Workflow Solution

Internal Hiring (Beginning)	Admin. Hr.	Depth Head	HR Executive at (0)	HR Executive at (1)	Training/On Manager	Hiring Manager	Hiring Supervisor	Project	Technology	12 Interval
Priority Rate	\$40.00	\$50.00	\$32.00	\$58.00	\$17.00	\$44.00	\$37.00	\$39.00	\$41.00	\$5.00
Employee Acquisition	33.4	11.7				11.7	21.4			
Review Job Description	35.1	18.9								
Create Job Ad	35.1									
Post on Internet	35.1									
Circulars Among TP & M	35.1	18.9								
Review and Submit Hiring Report	11.7	11.7								
Identify Senior Bidder	11.7	11.7								
Obtain Bid of Qualified	11.7	11.7								
Request Info/Interview Necessary	11.7	11.7								
Interview Necessary	11.7	11.7								
Letter to Selected Bidder	11.7	11.7								
Update Circulars Form 95 and Associated Paperwork	35.1	35.1								
Conduct Orientation/Benefits Enrollment										
Setup Technology/Package/Transportation										
Enter into Empact										
Total Hours	386.1	222.9	329.1	58.5	780.8	117	375.5	177.5	93.6	180.9
Total Wages	\$15,073.54	\$12,478.81	\$10,546.61	\$3,344.55	\$13,485.44	\$5,005.76	\$15,671.80	\$6,870.59	\$2,380.28	\$7,051.11
External Hiring (Beginning & Non-Budgeting)										
Priority Rate	\$40.00	\$50.00	\$32.00	\$58.00	\$17.00	\$44.00	\$37.00	\$39.00	\$41.00	\$5.00
Employee Acquisition	18	32.5								
Review Job Description	32.5	32.5								
Create Posting	32.5									
Advertise Application	32.5									
Determine Ideal Candidate Profile	32.5									
HR Initial Review and Narrowing	32.5									
Department Reviews Top Applicants	32.5									
Schedule Interviews	32.5									
Interview	32.5									
Review Interview, if Necessary	32.5									
Offer Selection	32.5									
Background Check & Review	32.5									
Offer of Employment	18									
Updated/Update Form 95 Paperwork										
Conduct Orientation/Benefits Enrollment										
Setup Technology/Package/Transportation										
Enter into Empact										
Total Hours	46.5	110.5	54.5	32.5	156	71.5	271.0	45	59.8	111.8
Total Wages	\$1,860.00	\$5,525.00	\$1,744.00	\$1,890.00	\$2,654.00	\$3,118.00	\$10,155.00	\$1,725.00	\$2,490.00	\$5,665.00

Return	Total Hours	Total Labor	Year 2	2 Year Total	ROI in Years
	2,754.70	\$108,482.28	\$110,937.50	\$219,419.78	1.82
		\$1,073,737.33	\$1,066,603.13	\$2,089,340.30	1.02

Initial Investment	\$146,174.93
Investment	\$26,689.99
2 Year Total	\$199,434.91



Columbus, Ohio Office –
8415 Pulsar Place | Suite 300 | Columbus, OH 43240
P: 614.839.0250 | F: 614.839.4732

**Proposal for
Ohio Turnpike**

Project Title:

Human Resources - Onboarding

**Submitted by,
PRIME AE Group, Inc.**

March 27, 2017



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March 27, 2017

Chriss Pogorelc
Assistant Technology Manager
Ohio Turnpike and Infrastructure Commission
682 Prospect Street, Berea, Ohio 44017
Office: (440) 234-2081 x1187
Mobile: (440) 821-3337
Fax: (440) 234-1829

Re: Human Resources Project

Dear Mr. Pogorelc:

PRIME AE Group, Inc. (referred to as PRIME) is a leader in the Architectural, Engineering, and Technology fields. PRIME has been doing business across the U.S. since 1992. PRIME's technology division, named PRIME3SG, started in 1999 with a vision to help companies "go-digital" and ease their problems storing, locating, filing and retrieving paper, microfiche and microfilm documents.

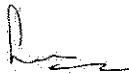
PRIME3SG expanded from providing document imaging services to also implementing Enterprise Content Management (ECM), also known as Enterprise Document Management solutions. A few other services and technology solutions that PRIME offers are in the areas of Geographic Information System, Data Migration, and Project Management. PRIME prides itself on creating technology solutions aimed towards increasing productivity, reducing paper usage, reducing operating costs, and increasing annual revenue for our clients across several markets.

PRIME has more than 400 employees, including approximately 55 professionals in the technology division. With 13 offices located in the East Coast, Mid-Atlantic, and Mid-West regions, PRIME's headquarters is in Columbus, Ohio. PRIME caters to Customers in a wide variety of markets including local, state, and federal government; Departments of Transportation in multiple states; Department of Defense; healthcare and senior living; higher education; corporate; and industrial. In Ohio, PRIME works extensively with the Franklin County, City of Columbus, and Ohio Turnpike.

Company Name: PRIME AE Group, Inc.
Address: 8415 Pulsar Place | Suite 300 | Columbus, OH 43240
Contact Name and Title: Nanda Nair, Principal
Phone Number: 614.839.0250
Email: nanda@PRIME3SG.com
Website: www.PRIME3SG.com

We look forward to working with your organization on this significant project.

Respectfully,



Nanda Nair, Principal



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Vendor Contact Information

Company Name: PRIME AE Group

Company Location: 8415 Pulsar Place | Suite 300 | Columbus, OH 43240

Company Point of Contact: Nathan Dilley

Phone Number: 740.503.0457

Email Address: ndilley@PRIME3SG.com

Qualifications

PRIME has been a **solution provider** since 1999. Over the last few decades, we have implemented many solutions for small, medium and large enterprises. PRIME has a Customer base primarily in Government, Utilities, Corporations and Healthcare sectors.

Enterprise Content/Document Management:

- PRIME is an industry-leading provider for Enterprise Content/Document Management solutions providing solutions for over a decade. Our certified staff streamlines business processes and implements solutions that help organizations to operate more efficiently and effectively.
- Our Transactional Content Management Solutions feature a system of record that captures documents; manages content; stores, organizes, and tracks documents; delivers documents; and preserves and protects important documents.
- Our Collaborative Content Management Solution features a system designed to process and assist the simultaneous creation of content by multiple authors across a network-based infrastructure. This solution allows an entire team to work off the same master document, tracking changes, saving minor drafts and embedding files.
- Code base of over 30+ reusable components, tools and framework. PRIME has implemented over 100+ workflows for its customers.
- Implementing best-practices, standards and lessons learned.
- Alliances with industry leaders in EDM space.

Business Analysis:

- PRIME provides highly experienced business analysts with the capabilities to successfully interview, understand, document and provide recommendations. Our focus on improving business process efficiencies provides the necessary recommendations that an organization can put into place to achieve results.
- Our Senior Business Analysts conduct large enterprise assessments for organizations of all sizes. Their focus is to understand the current processes, line of business applications, risk and resolutions.



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Project Management:

- * PRIME provides highly experienced project managers with the leadership capabilities to successfully guide, manage, and support high-visibility initiatives. Our focus on quality provides the necessary assurance that the project is being executed as anticipated and within scope.
- * Our Senior PM Consultants lead large cross-functional project teams on challenging projects and regularly facilitate program charters, activity identifications, staffing analysis, validation and compression of project schedules, establishment of governance procedures, and implementation of Project Offices.

Document Conversion and Data Migration Services:

- * PRIME can turn paper files and other media into an electronic format for easy retrieval and elimination of document-related expenses.
- * Our team has extensive experience extracting data from different systems, including legacy or proprietary and home-grown solutions.

Geographic Information System:

- * PRIME offers consulting and management, data services and analysis, software and applications development, system integration, infrastructure design and implementation, needs assessments, and strategic planning, as well as training for enterprise GIS deployments.
- * Integrations with ESRI put documents on the map. GIS users access supporting documents right from the maps they use, allowing them to work efficiently in the interface they are most comfortable with.

OnBase Required Modules/Licenses

Application Enabler – Provides image enabling to third-party software applications that are GUI, browser, or text-based. Due to the variety of applications, Solution Providers must verify that an application can be enabled prior to selling this module.

Concurrent Client – Provides retrieval, viewing, printing, and management of documents. Concurrent Clients have a minimum connection (lease) time of five (5) minutes. Both the OnBase Client or OnBase Web Client can use this license.

Desktop Document Imaging for < = 15 pages per minute – Scans paper documents using only TWAIN compatible devices.

Document Import Processor – Imports documents (scanned or other) and their respective index information. This module is often used in conjunction with third party forms processing software as well as data conversion utilities.

Document Knowledge Transfer & Compliance - Provides the ability for organizations to distribute required reading documents to the workforce and assess employee comprehension for compliance and regulatory purposes.

Integration for Microsoft Outlook 2016 – Allows a Microsoft Outlook user to interact with an OnBase system through the familiar Outlook client. Provides users the ability to save e-mails and/or any associated



attachments by simply dragging the e-mail to the OnBase folder. Users can also retrieve documents from the interface.

Office Business Application for 2016 – Allows users of Word, Excel, and PowerPoint to interact with OnBase content through their familiar Microsoft Office interface. This integration provides users with single-click menu access for storing, retrieving, and editing OnBase documents and related content.

Workflow/WorkView Concurrent Client SL – Provides the combined functionality of Workflow and WorkView within a single license. Includes E-Forms.

Scope of Work

Application Process

1. PRIME3SG will create an online application for the applicants to fill out and submit. This form will have approx. 20 fields and need to be created on OTP website.
2. The online application will have the ability to upload a resume and a cover letter.
3. All fields on the application will be mandatory before being able to submit.
4. Upon application submittal, the application will directly be placed into queues based upon job type.
5. The HR coordinators will decide whether the application is qualified or not.
6. An email will be generated and sent to the applicant confirming that their application, resume, and cover letter have been received.
7. The HR Coordinator will approve/deny the initial application.
8. If approved, the applicant will be forwarded to the assigned manager for review.
9. If the manager approves of candidate, applicant approval is sent to the manager of the next level higher to approve.
10. Once approved, the applicant is routed back to the HR Generalist for final approval.
11. HR Generalist will generate the offer letter through OnBase.
12. Users will be able to either print or email the offer letter.
13. Drug Screening and background checks are to be scanned or uploaded into OnBase.

Prior to First Day

1. Configuring EAC portal for New Hire Applicants to log in.
2. Configuring one form in EAC with multiple fields to capture all required information from the applicant
3. After submitting the above form, this information will be populated to the 20 fillable PDF's.
4. Ohio Turnpike will provide the PDF's in a fillable format.
5. Acrobat Reader Signatures are acceptable.
6. Once the new hire comes in for first day HR will disable the EAC account.
7. Document Knowledge Transfer (DKT).
 - Will enable the new hire applicants to acknowledge receipt of handbook.

Document Type Configuration:

1. PRIME3SG will create 15 Document Types with 5 Index Fields per Type.
2. OnBase will be configured to store employee files.



Assumptions

1. Customer will provide their full participation and endorsement of the project in order for it to proceed smoothly and successfully.
2. Target delivery dates will be based on the Customer's timely input and participation.
3. It is assumed that Electronic Signatures will be included as a part of the scope.
 1. Adobe Sign licensing is not included as a part of this proposal.
 2. Ohio Turnpike will be responsible for purchasing Adobe Sign.
4. The effort to integrate with HR Software will be configured to one screen for search and retrieval of document stored in OnBase.
 1. Any additional integration requirements discovered during the BA phase with 3rd party systems could require additional effort.
5. Functionality to perform real time editing by multiple users on a document is not currently available in OnBase and is not implied in the proposal.
6. Functionality to sync any meeting information with MS Outlook Calendar is not available in OnBase and is not implied in this proposal.
7. End user must have adobe acrobat reader.
8. Integration will be the responsibility of the Turnpike.
9. Application Enabler will use 1 screen in InPath to search for images inside OnBase.



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Software Pricing

Software	Qty	Unit Cost	Extended Price	Maintenance (20%)	Total Price
Application Enabler	1	\$ 16,120.91	\$ 16,120.91	\$ 3,224.18	\$ 19,345.09
Concurrent Client	2	\$ 1,128.46	\$ 2,256.92	\$ 451.38	\$ 2,708.30
Desktop Document Imaging	1	\$ 403.02	\$ 403.02	\$ 80.60	\$ 483.62
Document Composition	1	\$ 16,120.91	\$ 16,120.91	\$ 3,224.18	\$ 19,345.09
Document Import Processor*	0	0	0	0	0
Integration for Microsoft Outlook 2016	1	\$ 4,030.23	\$ 4,030.23	\$ 806.05	\$ 4,836.28
Mobile Access for iPhone (Hyland will offer for \$0 cost on software, Turnpike is responsible for maintenance)	1	\$ 0.00	\$ 0.00	\$ 806.05	\$ 806.05
Office Business Application for 2016	4	\$ 40.30	\$ 161.20	\$ 32.24	\$ 193.44
PDF Framework	1	\$ 2,418.14	\$ 2,418.14	\$ 483.63	\$ 2,901.77
Reporting Dashboard	1	\$ 8,060.45	\$ 8,060.45	\$ 1,612.09	\$ 9,672.54
Document Knowledge Transfer and Compliance	1	\$ 12,896.73	\$ 12,896.73	\$ 2,579.35	\$ 15,476.08
Enterprise Document Knowledge Transfer and Compliance	1	\$ 16,120.91	\$ 16,120.91	\$ 3,224.18	\$ 19,345.09
External Access Client	1	\$ 2,000.00	\$ 2,000.00	\$ 400.00	\$ 2,400.00
Unity Integration Toolkit	1	\$ 8,060.45	\$ 8,060.45	\$ 1,612.09	\$ 9,672.54
Workflow/WorkView Concurrent Client SL	2	\$ 2,337.53	\$ 4,675.06	\$ 935.01	\$ 5,610.07
		Estimated Totals	\$ 93,324.93	\$18,664.99	\$111,989.92

PRIME3SG assumes Ohio Turnpike is utilizing Microsoft Office 2016.



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Professional Services Pricing

Professional Services	Qty	Unit Price	Extended Price
Consulting Services-Project/Business Analysis	20	\$150.00	\$3,000.00
Configuration/Customization Reduce hours	295	\$150.00	\$44,250.00
Documentation, Training and Testing	20	\$140.00	\$2,800.00
Project Management/Quality Assurance	20	\$140.00	\$2,800.00
		TOTAL	\$52,850.00

**External Access Client

1. Billing is per active user per month at \$8.00 per user
2. Customer will want to deactivate the account once onboarding is complete.
3. Billing is determined by active users (logging in)
 - a. Critical for customer to deactivate account once the tasks are completed.

Optional: Web Server Setup

- **Scope:**
 - Install/ Deploy Unity Client
 - Upgrade to OnBase 16SP1 – Optional (additional 8 hours)
- **Assumptions**
 - OTIC will install and configure the require server roles
 - OTIC will install require .Net Framework
 - OTIC will install the SSL
 - OTIC will install latest windows server updates
 - OTIC will provide require remote access to the server
 -

Professional Services	Qty	Unit Price	Extended Price
Configuration/Customization of Web Server	10	\$150.00	\$1,500.00
		TOTAL	\$1,500.00



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Cost Summary

Cost Summary		
Software	\$93,324.93	Upfront and one-time
Hyland Software Annual Maintenance	\$18,664.99	Upfront and yearly recurring
PRIME Solution Maintenance	\$7,965.00	Upfront and yearly recurring
Professional Services	\$52,850.00	One-time implementation cost
Total Cost		\$172,804.92
With Optional Web Server Setup		\$174,304.92

*This proposal is valid for 90 days from the date of issue.

Ohio Turnpike

PRIME AE Group, Inc.

By:

By:

Name (print):

Name (print):

Nanda Nair

Title:

Title:

Principal

Date:

Date:

3/27/17





OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

NOTICE OF COMMISSION MEETING

on
MAY 15, 2017

On the 17th day of April, 2017, and pursuant to Article II, Section 3.00 of the Commission's Code of Bylaws, the Chairperson called for a Meeting to be held on Monday, May 15, 2017, at 10:00 a.m. The Commission Meeting will be held at the Commission's Administration Building, 682 Prospect Street, Berea, Ohio.

AGENDA

The May 15, 2017, Commission Meeting will consist of reports from Commission Members and staff members as shown on the attached general Agenda. The nature and scope of these reports will not be finalized until shortly before the meeting.

It is expected that the following Resolutions will be presented for consideration:

1. Resolution Approving the Selection of Kokosing Construction Company to Repair and Resurface the Roadway in Cuyahoga County Under Project No. 59-17-03 for the Total Amount of \$3,910,734.35 and Approving the Assignment of GPD Group and CTL Engineering, Inc. to Perform the Professional Services for the Project;
2. Resolution Approving the Selection of the 3M Company to Supply Reflective and Non-Reflective Sheeting and Electronic Cuttable Overlay Film Under Invitation No. 4292 for a Period of One Year, with the Options to Renew for Two Additional One-Year Periods, in the Total Estimated Amount of \$195,000.00;
3. Resolution Authorizing Participation in the ODOT Cooperative Purchasing Program Contract 018-18 for Road Salt During the 2017/2018 Winter Season;
4. Resolution Authorizing the Acquisition of Software, Professional Services and Maintenance Support for the OnBase Document Management System and Workflow Solution from Prime AE Group, Inc. in the Total Amount of \$172,804.92; and

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

5. Resolution Authorizing Execution of the Collective Bargaining Agreements for the Full-Time, Part-Time and Radio Room Operator Bargaining Units Represented by the Teamsters Local Union 436.

The Commission reserves the right to adjourn into Executive Session at any time it deems appropriate.

The distribution of this Agenda does not obligate the Commission to take action on the items set forth therein, nor does it limit the Commission from taking action on other items not on the Agenda. The list of Agenda items is subject to change. If additional Agenda items are added, the Commission will use its best efforts to notify all interested parties of changes to the Agenda prior to the Meeting.

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

AGENDA FOR 640th MEETING 10:00 a.m.

May 15, 2017

1. Call to order and roll call
2. Approval of Commission Meeting Minutes
3. Report of Chairperson, Chairman Hruby
4. Report of Secretary-Treasurer, Sandra Barber
5. Report of Executive Director, Randy Cole
6. Report of Chief Engineer, Anthony Yacobucci
7. Report of CFO/Comptroller, Martin Seekely
8. Report of General Counsel, Jennifer Stueber
9. Report of the Ohio State Highway Patrol, Lieutenant Richard Reeder
10. New business
11. Adjournment

From: Capri S. Cafaro

Sent: Tuesday, May 9, 2017 9:56 AM

To: JENNIFER.DIAZ@ohioturnpike.org

CC: mayorhruby@brecksville.oh.us; gdixon3@gcrt.org; Jerry.Wray@dot.ohio.gov;

sbarber@fultoncountyoh.com; Michael_Peterson@goodyear.com;

tim.keen@obm.ohio.gov; kurt.kauffman@obm.ohio.gov;

Jennifer.Townley@dot.ohio.gov; Terri.Barnhart@dot.ohio.gov;

blongo@brecksville.oh.us; tparadiso@paradisomgt.com;

tpendleton@paradisomgt.com; RANDY.COLE@ohioturnpike.org;

teresa.brooks@obm.ohio.gov; Frank.LaRose@ohiosenate.gov;

kimberly_dipierro@goodyear.com; Myron.Pakush@dot.ohio.gov;

Christine.Rosa@dot.ohio.gov; Rep07; Trefny, Charles; Stephanie Baker;

JENNIFER.STUEBER@ohioturnpike.org; MARTIN.SEEKELY@ohioturnpike.org;

MATTHEW.COLE@ohioturnpike.org; SHARON.ISAAC@ohioturnpike.org;

DAVID.MILLER@ohioturnpike.org; ADAM.GREENSLADE@ohioturnpike.org;

TONY.YACOBUCCI@ohioturnpike.org;

BRIAN.NEWBACHER@ohioturnpike.org; MARK.MUSSON@ohioturnpike.org;

WILLIAM.KEATON@ohioturnpike.org

Subject: Re: Second Notice - OTIC May 15, 2017 Commission Meeting

Attachments: image001.png; image002.png; image003.png; image004.png;

image005.png

I will be there

Sent from my iPhone

> On May 9, 2017, at 9:39 AM, "JENNIFER.DIAZ@ohioturnpike.org"

<JENNIFER.DIAZ@ohioturnpike.org> wrote:

>

> Dear Commission Members:

>

> Attached please find the draft Minutes of the April 17, 2017 Commission Meeting; second notice for the May 15, 2017 Commission Meeting, which will commence at 10:00 a.m.; the Meeting Agenda; and resolutions:

>

> 1. Resolution Approving the Selection of Kokosing Construction Company to Repair and Resurface the Roadway in Cuyahoga County Under Project No. 59-17-03 for the Total Amount of \$3,910,734.35 and Approving the Assignment of GPD Group and CTL Engineering, Inc. to Perform the Professional Services for the Project;

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> 3. Resolution Authorizing Participation in the OPSC Cooperative Purchasing Program
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> 4. Resolution Authorizing the Acquisition of Software, Professional Services and
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> 5. Resolution Authorizing Execution of the Collective Bargaining Agreements for the Full-
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Union 436.

>

> If you are unable to attend the Commission Meeting, please do not hesitate to contact me. Thank
you.

>

> Sincerely,

> [[http://www.ohioturnpike.org/images/default-source/Chad-Armstrong/ohptk-
ezpass.png?Status=Temp&sfvrsn=2](http://www.ohioturnpike.org/images/default-source/Chad-Armstrong/ohptk-ezpass.png?Status=Temp&sfvrsn=2)]

>

> Jennifer Diaz

> Legal Department

> Ohio Turnpike and Infrastructure Commission

> 682 Prospect Street, Berea, Ohio 44017

> Phone: (440) 971-2064

> Email: jennifer.diaz@ohioturnpike.org <<mailto:jennifer.diaz@ohioturnpike.org>>

> Website: www.ohioturnpike.org <<http://www.ohioturnpike.org>>

>

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[http://cdn2.hubspot.net/hubfs/184235/dev_images/signature_app/facebook_sig.png] <<https://www.facebook.com/OhioTurnpike>>

[http://cdn2.hubspot.net/hubfs/184235/dev_images/signature_app/twitter_sig.png]
<<https://twitter.com/ohioturnpike>> [[http://cdn2.hubspot.net/hubfs/184235/dev_images/signature_a
pp/linkedin_sig.png](http://cdn2.hubspot.net/hubfs/184235/dev_images/signature_app/linkedin_sig.png)] <[https://www.linkedin.com/company/ohio-turnpike-
commission](https://www.linkedin.com/company/ohio-turnpike-commission)> [http://cdn2.hubspot.net/hubfs/184235/dev_images/signature_app/instagram_sig.png]
<<https://www.instagram.com/ohioturnpike/>>

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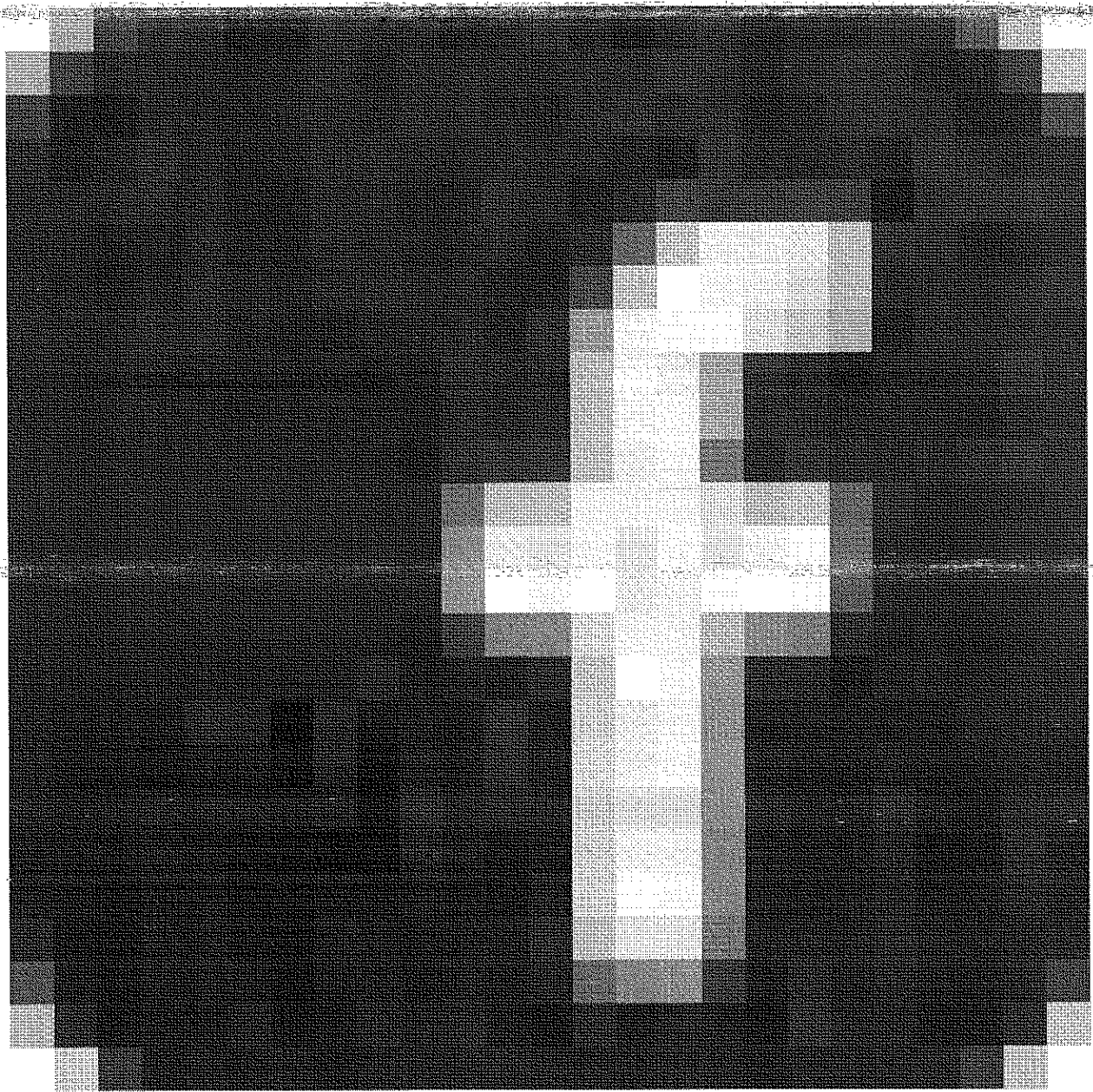
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- > <DRAFT MINUTES OF THE 04-17-17 MEETING - 639th .pdf>
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- > <4 - Resolution Authorizing the Acquisition of Software, Services & Maint for OnBase from Prime AE.pdf>
- > <Agenda 5-15-17.pdf>

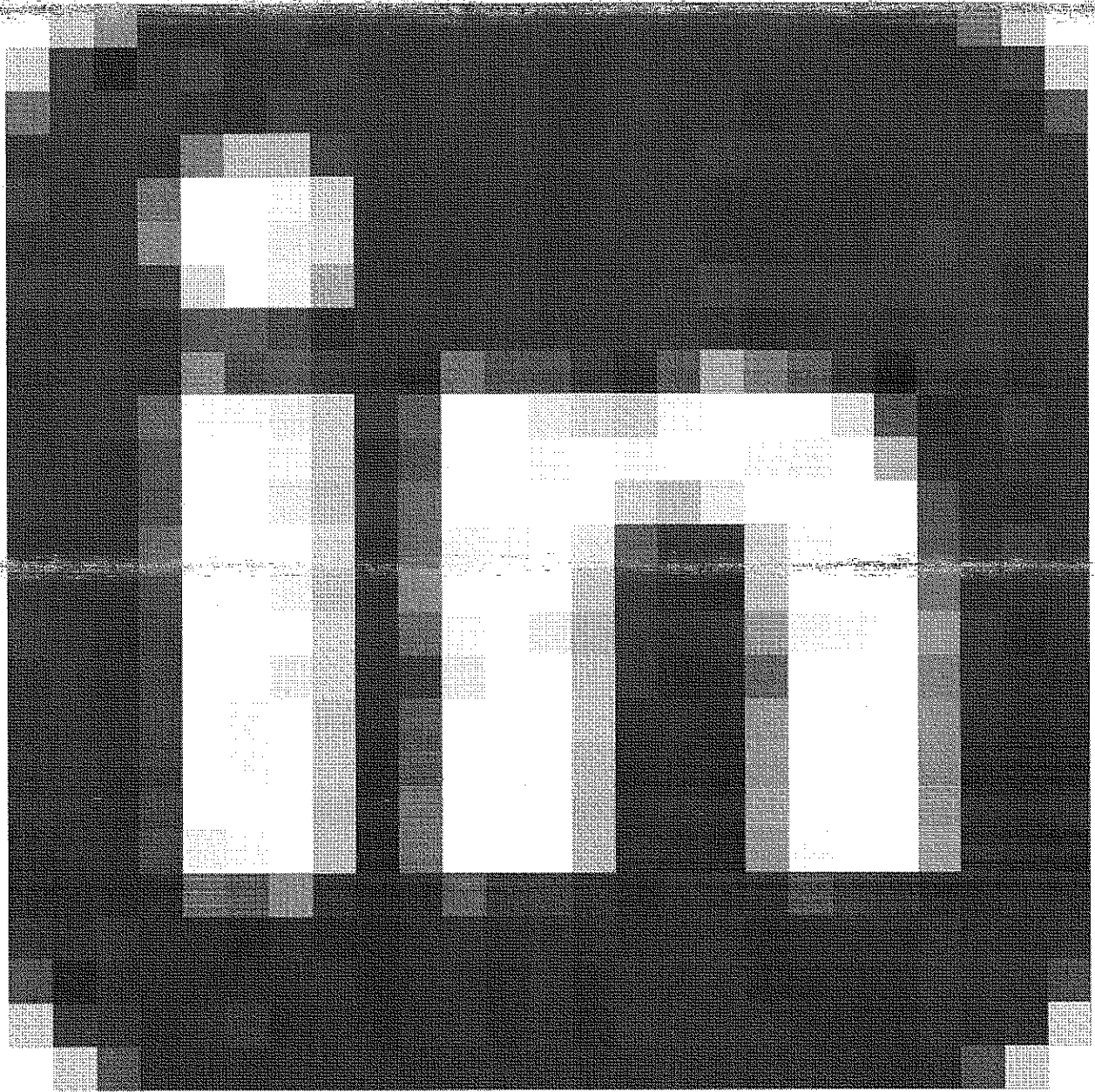


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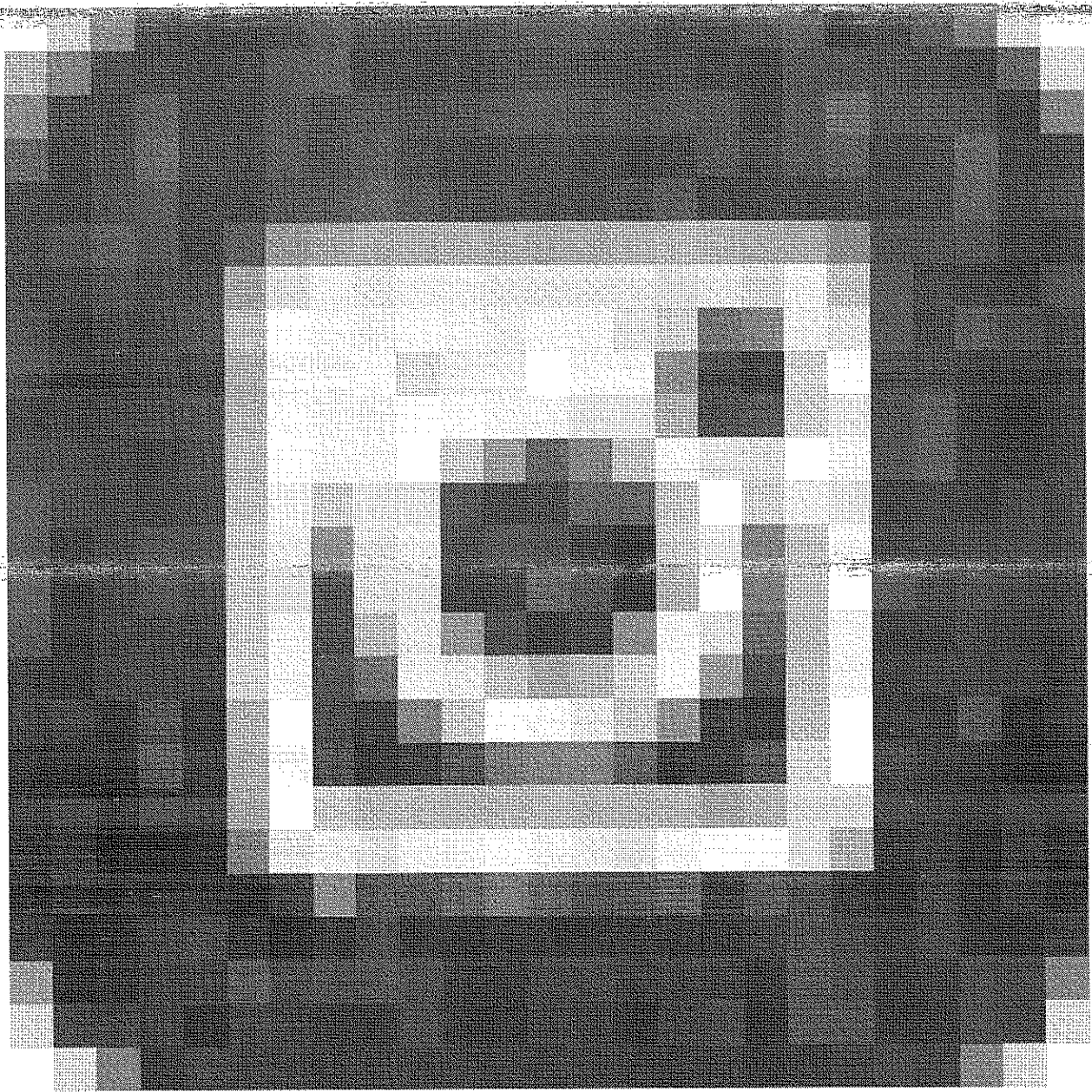


Figure 1. A stylized letter 'A'.

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From: Rep07

Sent: Tuesday, May 9, 2017 2:35 PM

To: Trefny, Charles

Subject: Fwd: Second Notice - OTIC May 15, 2017 Commission Meeting

Attachments: image001.png; image005.png; image004.png; image002.png;
image003.png

We on it?

Sent from my iPad

Begin forwarded message:

From: "Capri S. Cafaro" <ccafaro77@hotmail.com>

Date: May 9, 2017 at 9:56:09 AM EDT

To: "JENNIFER.DIAZ@ohioturnpike.org"

<JENNIFER.DIAZ@ohioturnpike.org>

Cc: "mayorhruby@brecksville.oh.us"

<mayorhruby@brecksville.oh.us>, "gdixon3@gcrt.org"

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<Jerry.Wray@dot.ohio.gov>, "sbarber@fultoncountyoh.com"

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<Michael_Peterson@goodyear.com>, "tim.keen@obm.ohio.gov"

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<Terri.Barnhart@dot.ohio.gov>, "blongo@brecksville.oh.us"

<blongo@brecksville.oh.us>, "tparadiso@paradisomgt.com"

<tparadiso@paradisomgt.com>, "tpendleton@paradisomgt.com"

<tpendleton@paradisomgt.com>,

"RANDY.COLE@ohioturnpike.org"

<RANDY.COLE@ohioturnpike.org>, "teresa.brooks@obm.ohio.gov"

<teresa.brooks@obm.ohio.gov>, "frank.larose@ohiosenate.gov"

<frank.larose@ohiosenate.gov>, "kimberly_dipierro@goodyear.com"

<kimberly_dipierro@goodyear.com>, "Myron.Pakush@dot.ohio.gov"

<Myron.Pakush@dot.ohio.gov>, "Christine.Rosa@dot.ohio.gov"

<Christine.Rosa@dot.ohio.gov>, "rep07@ohiohouse.gov"

<rep07@ohiohouse.gov>, "charles.trefny@ohiohouse.gov"

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"MARK.MUSSON@ohioturnpike.org"
<MARK.MUSSON@ohioturnpike.org>,
"WILLIAM.KEATON@ohioturnpike.org"
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Sincerely,

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Jennifer Diaz

Legal Department

Ohio Turnpike and Infrastructure Commission

682 Prospect Street, Berea, Ohio 44017

Phone: (440) 971-2064

Email:

jennifer.diaz@ohioturnpike.org <<mailto:jennifer.diaz@ohioturnpike.org>>

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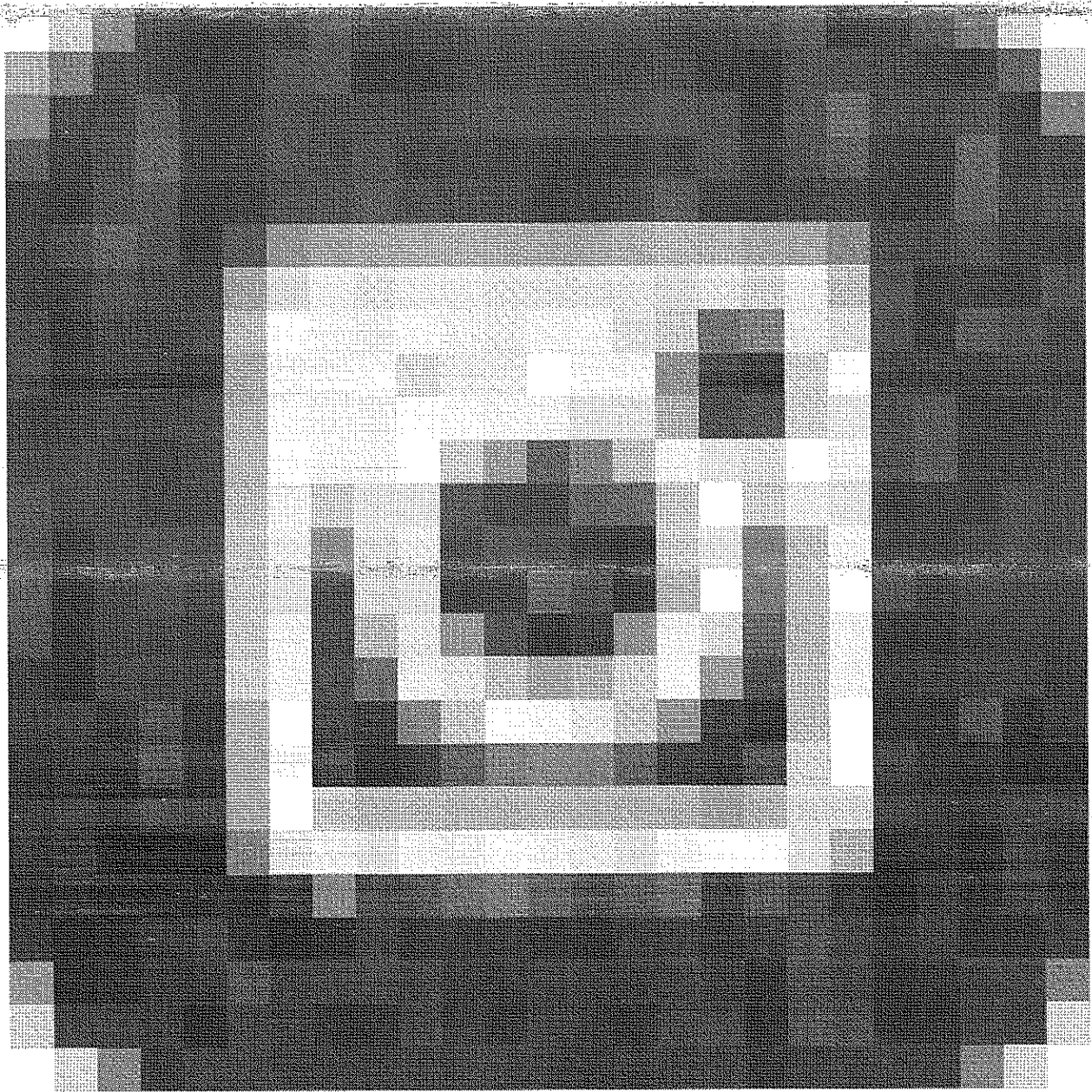
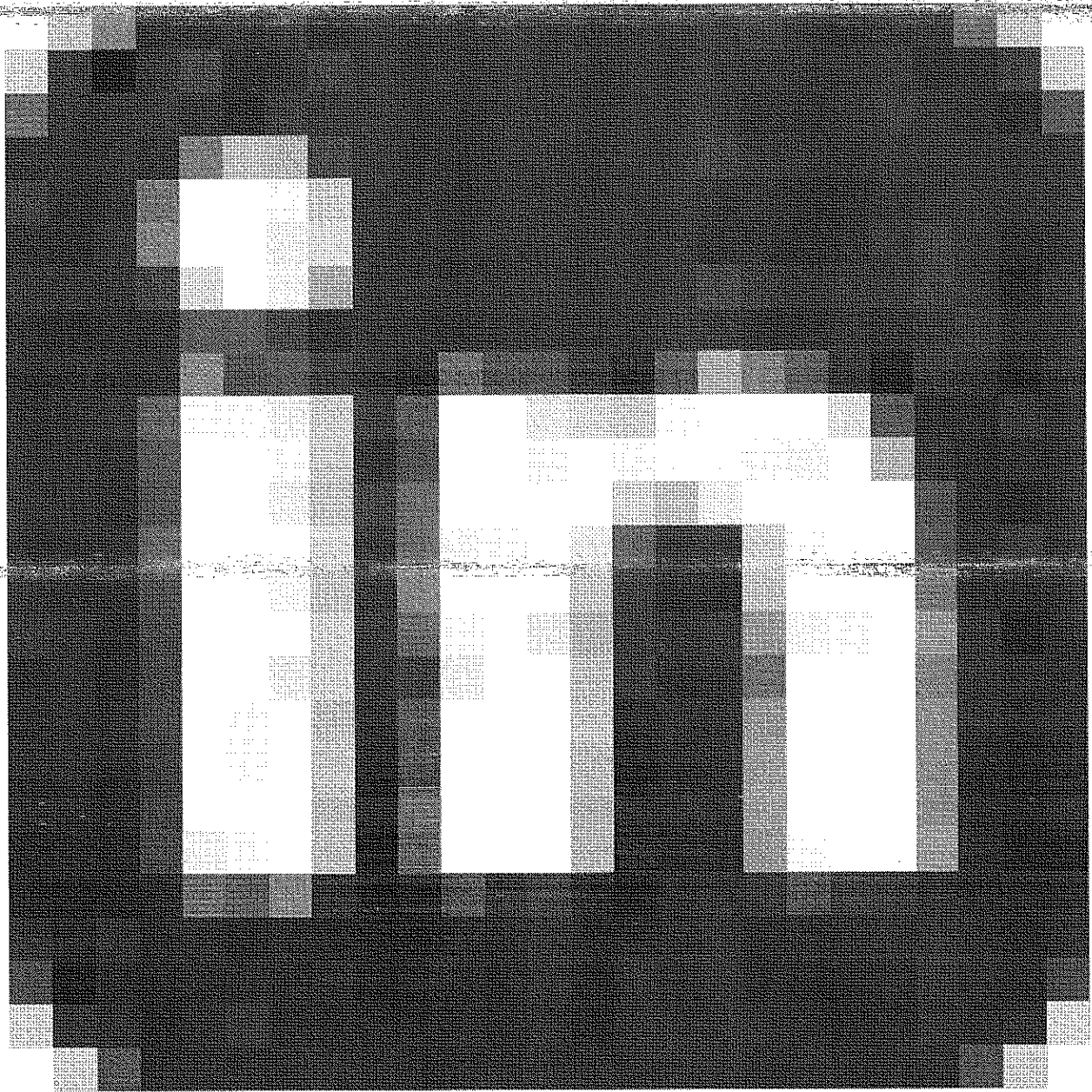
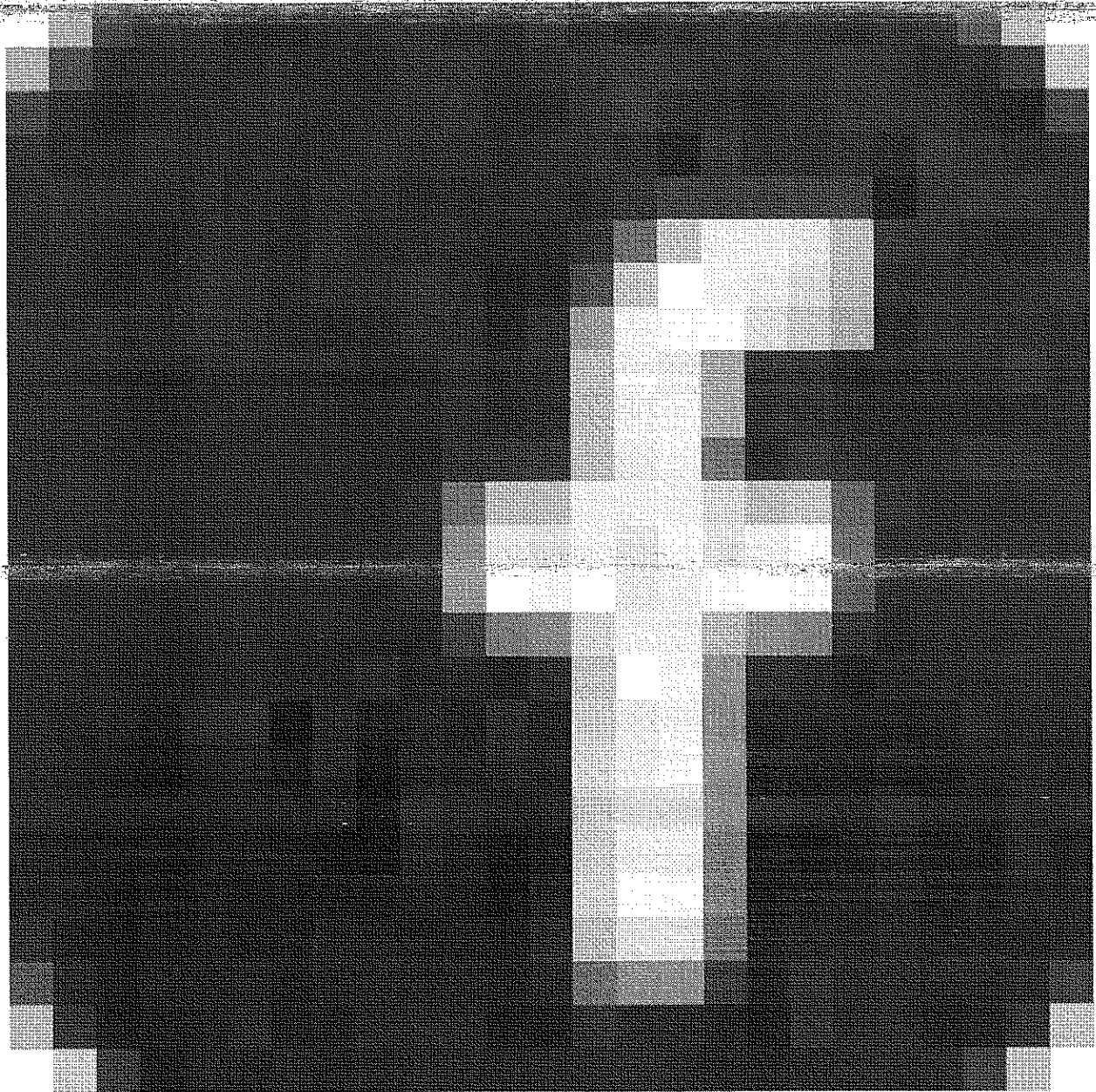


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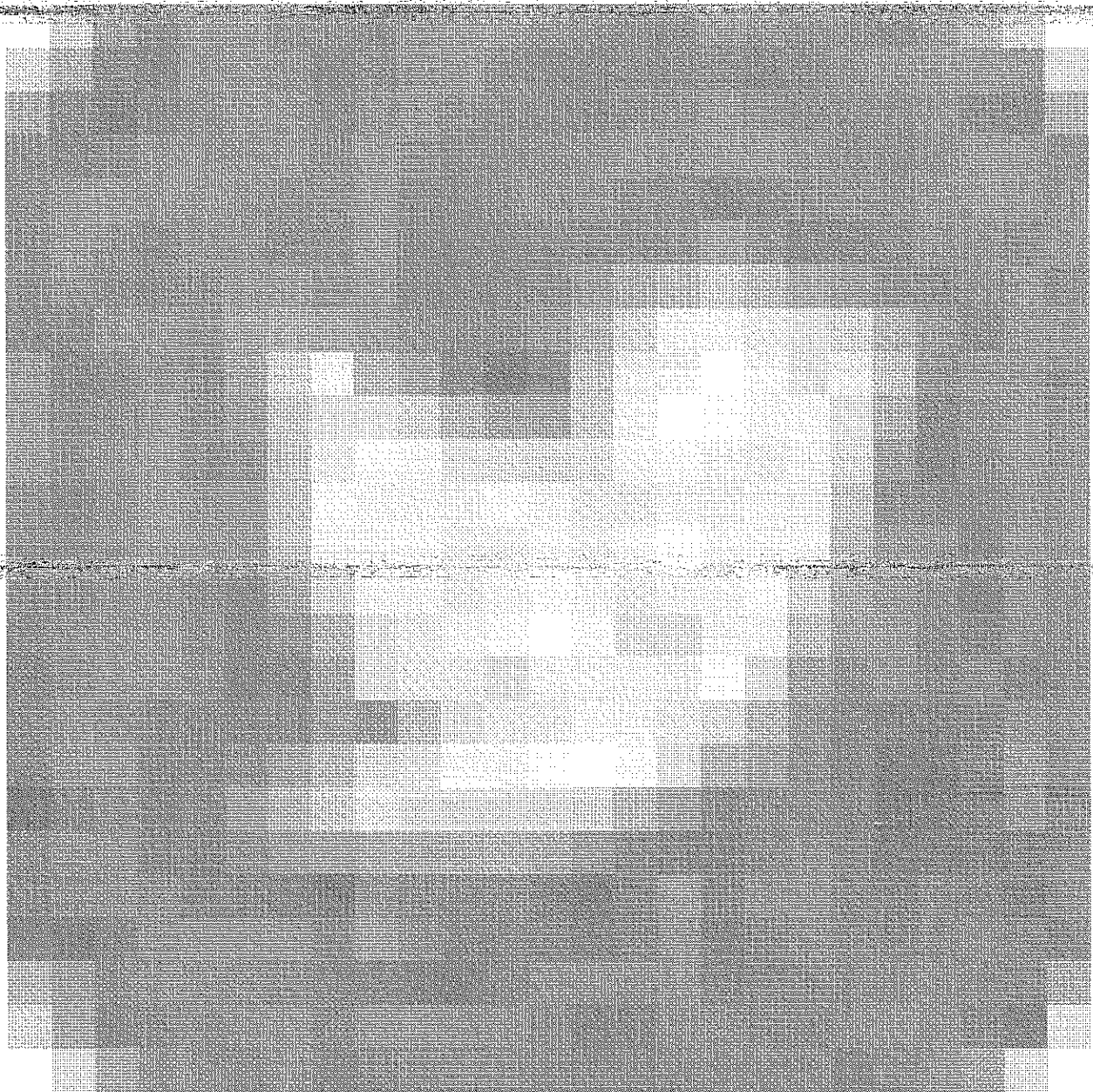
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From: Springhetti, Blake

Sent: Friday, June 2, 2017 1:29 PM

To: House_All

Subject: Co-Sponsor Request: Reduced Mandated Sick Days for Public Employees

Attachments: Co-Sponsor Request - Reducing Mandated Sick Days for Public Employees.pdf



Representative Derek Merrin
47th District

MEMORANDUM

TO: All House Members

FROM: Representative Derek Merrin

DATE: June 2, 2017

RE: Co-Sponsor Request: Reduced Mandated Sick Days for Public Employees

I will soon introduce legislation to align public employees' sick day allotment with the standard allotment for state public employees.

State employees receive 10 sick days per year, while many local government employees receive an excessive 15 sick days per year (3 weeks). This legislation makes 10 sick days per year the standard across the board - impacting county, municipal, civil service township, school district, and university employees. This will help create fairness between state and local government employees. The bill contains a provision that restricts collective bargaining agreements from requiring local governments to provide more than the state mandated number of 10 sick days annually.

By forcing local governments/taxpayers to provide an excessive number of sick days, the state is driving-up local governments' costs. You will be hard pressed to find any private-

sector business that provides 15 sick days annually. Also, government employees receive additional, generous amounts of personal days and vacation leave. The legislature created this excessive mandate and it is time for us to fix it. Please join with me to support a reasonable standard and provide relief to our local governments.

If you would like to co-sponsor this legislation or have any questions, please contact my Legislative Aide, Blake Springhetti, at Blake.Springhetti@ohiohouse.gov or at (614) 466-1731 by **Tuesday, June 13.**

Sincerely,
Derek Merrin

Ohio House of Representatives



Representative Derek Merrin
47th District

MEMORANDUM

TO: All House Members
FROM: Representative Derek Merrin
DATE: June 2, 2017
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